

CapitaLand China Residential and Strata Sales Pipeline as at September 2019

Tier	City	Project	Effective Stake	Type	Initial Sales	Constr. Start	Completion	Total Units	Total Area (sqm)	Units Launched	Area Launched (sqm)	Future Launched Units	Future Launched Area (sqm)	Sold Units	Sold Area (sqm)	Unsold Units	Unsold Area (sqm)	
1	Beijing	The Beaufort	100%	Commercial	2012	2010	2017		2,144		2,144		-		2,144		-	
		Vermont Hills	100%	Residential Commercial	2015 2020	2014 2014	2024 2026	922	436,534 5,512	444	216,343 -	478	220,191 5,512	273	137,650 -	171	78,693 -	
	Guangzhou	Città di Mare	Residential	45%	Residential	2017	2014	2019	1,067	151,336	1,067	151,336	-	-	1,027	136,663	40	14,673
			Commercial	2018	2014	2019		5,599	4,657		942		4,657		-		-	
		LFIE (PYD)	45%	Residential	2019	2019	2025	4,386	486,794	-	-	4,386	486,794	-	-	-	-	
		La Riva Ph 1A	80%	Residential	2018	2016	2020	922	95,532	659	68,773	263	26,759	467	48,467	192	20,306	
		Vista Garden	100%	Commercial	2017	2013	2017		22,102		13,849		8,253		3,480		10,369	
		Residential site at Zengcheng	100%	Residential	2019	2019	2022	1,312	141,248	-	-	1,312	141,248	-	-	-	-	
		Guangzhou Science City	75%	Int Devt - Com	2020	2019	2022		42,632		-		42,632		-		-	
		Onehub GKC Phase 1D	76%	Commercial	2020	2016	2019		12,447		12,447		-		-	-	12,447	
		Onehub GKC Phase 2	76%	Residential	2020	2019	2022	1,086	116,912	-	-	1,086	116,912	-	-	-	-	
		Onehub GKC Phase 2B	76%	Commercial	2024	2021	2023		14,360		-		14,360		-		-	
	Residential site at Guangzhou (SSGKC Plot N)	50%	Residential	2021	2020	2023	1,000	165,219	-	-	1,000	165,219	-	-	-	-		
	Shanghai	JinganOne	Residential	70%	Residential	2019	2017	2020	138	27,072	-	-	138	27,072	-	-	-	-
			Commercial	2019	2017	2020		3,023		-		3,023		-		-		
		New Horizon Phase 2	95%	Commercial	2020	2015	2018		14,700		-		14,700		-		-	
The Paragon T5		99%	Residential	2019	2011	2019	31	10,780	30	10,468	1	312	11	4,048	19	6,420		
The Paragon	99%	Commercial	2019	2007	2014		3,270		-		3,270		-		-			
Tier 1 Total								10,864	1,757,216	2,200	480,017	8,664	1,277,199	1,778	337,109	422	142,908	
2	Chengdu	Century Park (East site)	Residential	60%	Residential	2016	2016	2021	1,881	221,473	1,312	155,277	569	66,196	1,308	154,708	4	569
			Commercial	2019	2016	2021		13,039		-		13,039		-		-		
		Century Park (West site)	60%	Residential Commercial	2014 2017	2014 2014	2018 2018	2,003	192,127 14,653	2,003	192,127 11,525	-	- 3,128	1,993	191,122 4,929	10	1,005 6,596	
		Parc Botanica	56%	Residential Commercial	2013 2019	2013 2013	2019 2019	3,830	345,663 20,728	2,862	242,596 -	968	103,067 20,728	2,862	242,596 -	-	- -	
	The Loft	100%	Commercial	2014	2008	2013		1,206		1,206		-		262		944		
	Chongqing	Raffles City Residences	Int Devt - Resi	100%	Int Devt - Resi	2016	2015	2021	1,397	319,906	769	162,970	628	156,936	648	134,212	121	28,758
			Int Devt - Com	2019	2015	2019		79,018		50,895		28,123		2,022		48,873		
		Spring	100%	Residential Commercial	2018 2018	2012 2012	2024 2018	2,047	295,151 95,357	203	29,310 42,627	1,844	265,841 52,730	96	12,144 7,347	107	17,166 35,280	
	Ningbo	The Summit Executive Apartments (Raffles City Ningbo)	55%	Int Devt - Resi	2012	2009	2013	180	18,538	180	18,538	-	-	94	9,068	86	9,470	
		Y-Town	100%	Commercial	2018	2017	2019		15,965		4,733		11,232		4,733		-	
	Shenyang	Lake Botanica	Residential	60%	Residential	2009	2009	2021	6,035	512,250	5,902	497,603	133	14,647	5,602	470,760	300	26,844
			Commercial	2015	2011	2021		55,034		3,885		51,149		2,754		1,130		
	Wuhan	The Lakeside	Residential	100%	Residential	2012	2012	2020	2,246	215,466	2,174	204,703	72	10,763	2,171	204,363	3	339
			Commercial	2017	2012	2017		3,680		2,060		1,620		2,060		-		
		CapitaMall Westgate (Gutian)	100%	Int Devt - Com	2017	2014	2018		39,182		3,423		35,759		606		2,817	
	Xian	La Botanica	Residential	38%	Residential	2008	2008	2023	28,146	2,837,848	19,427	1,905,059	8,719	932,789	19,420	1,904,070	7	989
Commercial			2016	2008	2022		209,452		28,889		180,563		23,430		5,459			
Tier 2 Total								47,765	5,505,736	34,832	3,557,425	12,933	1,948,312	34,194	3,371,185	638	186,239	
3	Kunshan	The Metropolis	100%	Residential	2010	2009	2020	5,745	576,463	5,744	576,336	1	127	5,714	572,821	30	3,515	
			Commercial	2014	2013	2020		73,651		4,598		69,053		2,997		1,601		
Tier 3 Total								5,745	650,114	5,744	580,934	1	69,180	5,714	575,818	30	5,116	
Grand Total								64,374	7,913,067	42,776	4,618,376	21,598	3,294,691	41,686	4,284,113	1,090	334,263	

Residential	62,797	6,827,868	41,827	4,249,931	20,970	2,577,937	40,944	4,079,413	883	170,518
Commercial		585,922		132,618		453,304		58,792		73,827
Int Devt - Resi	1,577	338,444	949	181,508	628	156,936	742	143,280	207	38,228
Int Devt - Com		160,832		54,318		106,514		2,628		51,690

Notes:

1. Effective Stake %: CL's effective stake held in the projects.
2. The no of units, area and expected date of initial sales/construction start date/completion for new projects/ phases that are not launched are based on current design planning and are subject to changes.
3. Sales information is based on options issued.
4. CapitaLand acquired Science City, Guangzhou, in Nov 2018 and is in the process of obtaining the land title.

CapitaLand Vietnam Residential and Strata Sales Pipeline as at September 2019

Tier	City	Project	Effective Stake	Type	Initial Sales	Construction Start	Completion	Total Units	Total Area (sqm)	Units Launched	Area Launched (sqm)	Future Launched Units	Future Launched Area (sqm)	Sold Units	Sold Area (sqm)	Unsold Launched Units	Unsold Launched Area (sqm)
1	Ho Chi Minh City	De La Sol	100%	Residential	2018	2018	2020	870	68,669	652	49,971	218	18,698	612	45,563	40	4,408
		D1MENSION	100%	Integrated	2016	2016	2019	102	8,825	102	8,825	-	-	78	6,286	24	2,539
		Feliz en Vista ¹	80%	Residential	2016	2016	2020	1,127	114,365	1,127	114,365	-	-	1,123	113,726	4	639
		d'Edge	90%	Residential	2017	2017	2020	273	30,002	273	30,002	-	-	273	30,002	-	-
		Vista Verde	50%	Residential	2014	2014	2017	1,152	114,503	1,152	114,503	-	-	1,152	114,503	-	-
		Vista Verde - Phase 3 ²	50%	Residential	2020	2020	2022	88	35,473	-	-	88	35,473	-	-	-	-
		Site at District 2 ²	100%	Residential	2020	2020	2022	169	50,304	-	-	169	50,304	-	-	-	-
Ho Chi Minh City Total								3,781	422,141	3,306	317,666	475	104,475	3,238	310,080	68	7,586
1	Hanoi	Seasons Avenue	35%	Residential	2015	2015	2018	1,300	119,185	1,300	119,185	-	-	1,297	118,925	3	260
		Mulberry Lane	70%	Residential	2009	2009	2014	1,478	165,976	1,478	165,976	-	-	1,473	164,423	5	1,553
		Integrated site at Tay Ho ²	99.8%	Integrated	2020	2020	2023	380	63,688	-	-	380	63,688	-	-	-	-
Hanoi Total								3,158	348,849	2,778	285,161	380	63,688	2,770	283,348	8	1,813
Grand Total								6,939	770,990	6,084	602,827	855	168,163	6,008	593,428	76	9,399

Notes:

1. Additional 154 units were launched in 3Q 2019 which were previously reserved for serviced residences
2. Total number of units, area and expected date of initial sales/construction start date/completion that are not launched are based on current design planning and subject to changes