

CapitaLand China Residential and Strata Sales Pipeline as at March 2019

Tier	City	Project	Effective Stake	Type	Initial Sales	Constr. Start	Completion	Total Units	Total Area (sqm)	Units Launched	Area Launched (sqm)	Future Launched Units	Future Launched Area (sqm)	Sold Units	Sold Area (sqm)	Unsold Launched Units	Unsold Launched Area (sqm)	
1	Beijing	The Beaufort	100%	Commercial	2012	2010	2017		2,144		2,144		-		1,054		1,090	
		Vermont Hills	100%	Residential Commercial	2015 2020	2014 2014	2022 2022	922	436,534 4,327	261	147,025 -	661	289,509 4,327	233	129,394 -	28	17,631 -	
	Guangzhou	Città di Mare	Residential	45%	Residential	2017	2014	2019	1,067	151,336	1,067	151,336	-	-	992	125,985	75	25,351
			Commercial	2018	2014	2019		5,718		4,658		1,060		4,658		-		
		LFIE (PYD)	45%	Residential	2019	2019	2025	4,386	486,794	-	-	4,386	486,794	-	-	-	-	
		La Riva Ph 1A	80%	Residential	2018	2016	2020	922	95,532	619	64,120	303	31,412	251	26,690	368	37,430	
		Vista Garden	100%	Commercial	2017	2013	2017		22,102		13,849		8,253		1,005		12,844	
	Shanghai	JinganOne	Residential	70%	Residential	2019	2017	2020	138	27,072	-	-	138	27,072	-	-	-	-
			Commercial	2019	2017	2020		3,023		-		3,023		-		-	-	
		New Horizon Phase 2	95%	Commercial	2020	2015	2018		14,700		-		14,700		-		-	
The Paragon		99%	Commercial	2019	2007	2014		3,270		-		3,270		-		-		
Tier 1 Total								8,747	1,436,432	1,947	383,132	6,800	1,053,300	1,476	288,786	471	94,346	
2	Chengdu	Century Park (East site)	Residential	60%	Residential	2016	2016	2021	1,881	221,473	893	104,773	988	116,700	845	100,067	48	4,705
			Commercial	2019	2016	2021		13,039		-		13,039		-		-	-	
		Century Park (West site)	Residential	60%	Residential	2014	2014	2018	2,003	192,127	2,003	192,127	-	-	1,993	191,122	10	1,005
			Commercial	2017	2014	2018		14,653		11,525		3,128		4,843		6,682		
	Parc Botanica	Residential	56%	Residential	2013	2013	2019	3,830	345,867	2,862	242,800	968	103,067	2,862	242,800	-	-	
		Commercial	2017	2013	2019		20,859		-		20,859		-		-	-		
	The Loft	100%	Commercial	2014	2008	2013		1,206		1,206		-		262		944		
	Chongqing	Raffles City Residences	Int Devt - Resi	63%	Int Devt - Resi	2016	2015	2021	1,401	319,906	769	162,970	632	156,936	574	119,875	195	43,095
			Int Devt - Com	2019	2015	2019		79,018		50,895		28,123		677		50,218		
		Spring	100%	Residential Commercial	2018 2018	2012 2012	2024 2018	2,157	295,038 95,357	75	9,842 7,236	2,082	285,196 88,121	50	6,045 7,236	25	3,797 -	
	Ningbo	Summit Era	100%	Commercial	2017	2014	2017		2,649		2,649		-		2,649		-	
		The Summit Executive Apartments (Raffles City Ningbo)	55%	Int Devt - Resi	2012	2009	2013	180	18,538	180	18,538	-	-	86	8,289	94	10,249	
		Y-Town	100%	Commercial	2018	2017	2019		15,965		4,514		11,451		3,387		1,127	
	Shenyang	Lake Botanica	Residential	60%	Residential	2009	2009	2022	6,035	512,250	5,347	452,148	688	60,102	5,097	427,179	250	24,969
			Commercial	2015	2011	2022		55,034		1,486		53,548		1,486		-		
	Wuhan	The Lakeside	Residential	100%	Residential	2012	2012	2020	2,246	215,466	1,900	175,131	346	40,335	1,887	173,656	13	1,475
Commercial			2017	2012	2017		3,680		2,059		1,621		2,059		-			
Xian	La Botanica	Residential	38%	Residential	2008	2008	2023	27,921	2,819,068	18,660	1,822,612	9,261	996,456	18,652	1,821,548	8	1,064	
		Commercial	2016	2008	2022		209,452		24,179		185,273		17,167		7,012			
Tier 2 Total								47,654	5,489,827	32,689	3,290,113	14,965	2,199,714	32,046	3,130,882	643	159,231	
3	Kunshan	The Metropolis	100%	Residential	2010	2009	2020	5,745	576,463	5,744	576,336	1	127	5,700	570,941	44	5,395	
			Commercial	2014	2013	2020		73,651		4,598		69,053		2,836		1,762		
Tier 3 Total								5,745	650,114	5,744	580,934	1	69,180	5,700	573,777	44	7,157	
Grand Total								62,146	7,576,373	40,380	4,254,179	21,766	3,322,194	39,222	3,993,446	1,158	260,733	

Residential	60,565	6,516,268	39,431	3,938,250	21,134	2,578,018	38,562	3,815,427	869	122,823
Commercial		560,829		80,103		480,726		48,642		31,461
Int Devt - Resi	1,581	338,444	949	181,508	632	156,936	660	128,164	289	53,344
Int Devt - Com		160,832		54,318		106,514		1,212		53,106

Notes:

- Effective Stake %: CL's effective stake held in the projects.
- The no of units, area and expected date of initial sales/construction start date/completion for new projects/ phases that are not launched are based on current design planning and are subject to changes.
- Sales information is based on options issued.
- CapitaLand acquired Science City, Guangzhou, in Nov 2018 and is in the process of obtaining the land title.

CapitaLand Vietnam Residential and Strata Sales Pipeline as at March 2019

Tier	City	Project	Effective Stake	Type	Initial Sales	Construction Start	Completion	Total Units	Total Area (sqm)	Units Launched	Area launched (sqm)	Future Launched Units	Future Launched Area (sqm)	Sold Units	Sold Area (sqm)	Unsold Launched Units	Unsold Launched Area (sqm)
1	Ho Chi Minh City	De La Sol	100%	Residential	2018	2018	2020	870	68,669	652	49,971	218	18,698	628	46,804	24	3,167
		D1MENSION	100%	Integrated	2016	2016	2019	102	8,825	102	8,825	-	-	66	5,033	36	3,792
		Feliz en Vista	80%	Residential	2016	2016	2020	973	98,183	973	98,183	-	-	971	97,905	2	278
		d'Edge	90%	Residential	2017	2017	2020	273	30,002	273	30,002	-	-	271	29,835	2	167
		D2eight ¹	50%	Residential	2018	2018	2019	28	3,326	28	3,326	-	-	28	3,326	-	-
		Vista Verde	50%	Residential	2014	2014	2017	1,152	114,503	1,152	114,503	-	-	1,141	111,253	11	3,250
		Vista Verde - Phase 3 ²	50%	Residential	2014	2014	2020	88	35,473	-	-	88	35,473	-	-	-	-
		Site at District 2 ²	100%	Residential	2019	2019	2021	169	50,304	-	-	169	50,304	-	-	-	-
Ho Chi Minh City Total								3,655	409,285	3,180	304,810	475	104,475	3,105	294,156	75	10,654
1	Hanoi	Seasons Avenue	35%	Residential	2015	2015	2018	1,300	119,185	1,300	119,185	-	-	1,290	118,245	10	940
		Mulberry Lane	70%	Residential	2009	2009	2014	1,478	165,976	1,478	165,976	-	-	1,466	163,331	12	2,645
		Integrated site at Tay Ho ²	100%	Integrated	2019	2019	2022	380	63,688	-	-	380	63,688	-	-	-	-
Hanoi Total								3,158	348,849	2,778	285,161	380	63,688	2,756	281,576	22	3,585
Grand Total								6,813	758,134	5,958	589,971	855	168,163	5,861	575,732	97	14,239

- Note:**
1. Total area for D2eight is the land area
 2. Total number of units, area and expected date of initial sales/construction start date/completion that are not launched are based on current design planning and subject to changes