CapitaLand Limited

Extraordinary General Meeting

12 April 2019
Disclaimer

This presentation may contain forward-looking statements that involve risks and uncertainties. Any actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements as a result of a number of risks, uncertainties and assumptions. Under no circumstances should the inclusion of such information herein be regarded as a representation, warranty or prediction with respect to the accuracy of the underlying assumptions by CapitaLand or any other person or that these results will be achieved or are likely to be achieved. You are cautioned not to place undue reliance on these forward-looking statements, which are based on CapitaLand’s current view of future events. CapitaLand neither guarantees any future performance or event nor assumes any obligation to update publicly or revise any forward-looking statement.

Unless otherwise stated or the context otherwise requires, definitions set out in the Glossary of the Circular to shareholders dated 22 March 2019 (the "Circular") shall apply throughout this presentation. Figures provided throughout this presentation (e.g. market capitalisation, AUM and GFA) are provided on the same bases as in the Circular.
“Creating Long-Term Shareholder Value By Targeting Sustainable Return On Equity Above The Cost Of Equity”
Contents

• Introduction To The Proposed Transaction

• What The Proposed Transaction Offers

• Things You May Be Concerned With
Introduction To The Proposed Transaction
Introduction To The Proposed Transaction

Transaction At A Glance

Note:
1. Excludes the following office buildings in the Ascendas-Singbridge Group’s Sydney portfolio, namely 100 Arthur Street and 66 Goulburn Street, which are not part of the Proposed Transaction.
# Introduction To The Proposed Transaction

## Purchase Consideration

Comparative Purchase Consideration

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>S$6,035.9 million</td>
<td></td>
</tr>
</tbody>
</table>

50%  
50%  

50% Paid in cash  ($3,017.93 million)  
50% Paid in new shares  ($3,017.93 million)  

By issuing **862,264,714** shares at **S$3.50** per share to the vendor

To be financed by debt and other financing options

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Note:

1. Adjustment was made for, inter alia, the carrying values of each of the following office buildings in the Ascendas-Singbridge Group’s Sydney portfolio, namely 100 Arthur Street and 66 Goulburn Street, which are not Part of the Proposed Transaction.
2. Based on the volume weighted average price for the one-month period ending on the Last Trading Day of the units in the Ascendas Listed Trusts multiplied by the number of units which are owned by the Target Companies as at 31 Mar 2018.
3. Based on CapitaLand’s and ASB’s effective stake in REITs as at the Latest Practicable Date; based on 1M VWAP
What The Proposed Transaction Offers

Galaxis, Singapore
What The Proposed Transaction Offers

Key Businesses To Drive CapitaLand Forward

Focus On Four Core Markets And Two Standalone Platforms

- China
- Singapore
- India
- Vietnam
- Core Developed Markets
- Lodging
  - The Ascott Limited
- CapitaLand Financial
  - Managers of 8 REITs/Business Trusts and 23 private funds

Note:
1. Present in more than 30 countries.
Singapore

Scale Of Enlarged Group Makes It Critical To Singapore’s Next Phase Of Redevelopment

Complementary Footprint Expands CapitaLand’s Presence

- A leading landlord in Singapore
- Key participant in the continued evolution of Singapore’s urban landscape

Enlarged Group Assets Under Management (AUM)

SS$42bn ~34% of Total AUM²

What ASB Adds +41%

Note: AUM and GFA as at 31 Dec 18
1. GFA based on completed and operating properties (excluding hospitality assets), on a 100% basis.
2. Based on Enlarged Group total AUM of SS$123.4bn; total Enlarged Group’s AUM adjusted for CapitaLand and ASB’s joint development of Raffles City Chongqing.
What The Proposed Transaction Offers

China

Focused On China’s 5 Key City Clusters

Enlarged Group

AUM

S$51bn
~41% of Total AUM\(^1\)

What ASB Adds

+6%

Reinforces Our Presence In CapitaLand’s Key City Clusters

- Enhances our ability to secure landbank
- Full stack capabilities to position CapitaLand as a choice partner

Note: AUM as at 31 Dec 18

1. Based on Enlarged Group total AUM of S$123.4bn; total Enlarged Group’s AUM adjusted for CapitaLand and ASB’s joint development of Raffles City Chongqing.
What The Proposed Transaction Offers

India

Early Mover Advantage In High Growth Market With High Barriers Of Entry

Access To Established Full Stack Capabilities That Can Unlock Deep Value

- New core market, new growth sectors
- Full value chain with development and fund management capabilities

<table>
<thead>
<tr>
<th>Enlarged Group</th>
<th>AUM</th>
</tr>
</thead>
<tbody>
<tr>
<td>S$3bn</td>
<td>~2% of Total AUM&lt;sup&gt;1&lt;/sup&gt;</td>
</tr>
</tbody>
</table>

Note: AUM as at 31 Dec 18
1. Based on Enlarged Group total AUM of S$123.4bn; total Enlarged Group’s AUM adjusted for Capitaland and ASB’s joint development of Raffles City Chongqing.
What The Proposed Transaction Offers

Vietnam

Completes Our Established Platform

- Adds to CapitaLand’s fully integrated presence
- Accelerates long-term growth and contribution potential to the Group

Enlarged Group

AUM

S$2bn

~2% of Total AUM\(^1\)

Note: AUM as at 31 Dec 18

1. Based on Enlarged Group total AUM of S$123.4bn; total Enlarged Group’s AUM adjusted for CapitaLand and ASB’s joint development of Raffles City Chongqing.
What The Proposed Transaction Offers

Core Developed Markets

Recurring Income Generation From Australia, USA and Europe

Achieves Immediate Economies Of Scale

Commercial

Logistics / Business Parks

Lodging

Enlarged Group

AUM

$13bn

~10% of Total AUM\(^1\)

- Balances global portfolio
- Recurring, stable income
- Enhances fund management platform

Note: AUM as at 31 Dec 18

1. Based on Enlarged Group total AUM of $123.4bn; total Enlarged Group’s AUM adjusted for CapitaLand and ASB’s joint development of Raffles City Chongqing.
What The Proposed Transaction Offers

Lodging Platform

A-HTrust's Portfolio Will Add To CapitaLand’s Global Footprint

- Expanding Scale To Accelerate Growth
  - Fast growing global platform
  - Asset light, ROE accretive strategy through growth of fee income

![Ibis Ambassador Seoul Insadong, South Korea](image1)

![Novotel Sydney Central, Australia](image2)

Note: AUM as at 31 Dec 18
1. Based on Enlarged Group total AUM of S$123.4bn; total Enlarged Group’s AUM adjusted for CapitaLand and ASB’s joint development of Raffles City Chongqing.

Enlarged Group

AUM

S$31bn

~25% of Total AUM¹
Top 10 Real Estate Manager Globally

Top 15 Global Real Estate Investment Managers – By Real Estate AUM¹ (S$bn)

Source: IPE Real Estate Top 100 Investment Management Survey 2018 (as at 30 Jun 2018)

1. Figures as at 30 Jun 2018; assumed EUR to SGD of 1.00:1.59 except for CapitaLand and ASB which are based on 31 Dec 2018.

2. Based on CapitaLand’s financials for the financial year ended 31 Dec 2018 and ASB’s fund management and trustee income for LTM ended 30 Sep 2018.

3. Based on market capitalisation as at the Latest Practicable Date; CMT (S$8.7bn), CCT (S$7.3bn), ART (S$2.5bn).

4. Represents undrawn committed capital by 3rd parties in Ascott Serviced Residence (Global) Fund, Raffles City China Investment Partners III, CREDO I China, Ascendas India Growth Programme, Ascendas India Logistics Programme.
What The Proposed Transaction Offers

Attracts Talents To Strengthen Real Estate Expertise and Capabilities

Compelling Employer Value Proposition With Increased Competitiveness And Employer Branding

Best-in-class management team from a complementary business across a variety of markets and sectors

Synergy in branding as employer of choice to attract and retain talent

Strategic talent development and mobility: role-based competency training roadmaps and broader job rotation opportunities

Continuous aligning of management’s and shareholders’ interests: share-based compensation continues to be an important element

Randstad SEA Employer Brand Award as the most attractive employer in Singapore’s property and real estate sector

Most popular graduate employer in the property and real estate sector by gradingsingapore for 3 consecutive years
Things You May Be Concerned With
CapitaLand’s Share Price Has Increased By 11.9% Since The Last Trading Day

Share Price Chart\(^1\) - Last Trading Day To 5 April 2019

<table>
<thead>
<tr>
<th></th>
<th>CapitaLand</th>
<th>CapitaLand Listed Trusts(^2)</th>
<th>Ascendas Listed Trusts(^3)</th>
<th>Straits Times Index (STI)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Change (%)</td>
<td>11.9%</td>
<td>5.4%</td>
<td>9.5%</td>
<td>3.9%</td>
</tr>
</tbody>
</table>

Value increase in Ascendas Listed Trusts: S$225mm\(^4\)

Note: Factset and Bloomberg as of 5 April 2019
1. Rebased to CapitaLand.
2. Based on average of CCT, CMT, CRCT, CMMT and ART share price movements.
3. Based on average of Ascendas Reit, a-iTrust and A-HTRUST share price movements.
4. Based on CapitaLand’s and ASB’s effective stake in REITs as at 5 April 2019; based on 1M VWAP.
Financial Impact

Note: Based on financials for the financial year ended 31 Dec 2018 for CapitaLand and LFM ended 30 Sep 2018 for ASB

1. Excluding one-off transaction costs and does not include impact of potential synergies.

Earnings Per Share (EPS) (Singapore Cents) Accretion

- CapitaLand: 42.1
- Enlarged Group: 43.1

+2.4%

Note: Including transaction costs, EPS accretion would be 0.5%

Return On Equity (ROE) (%) Accretion

- CapitaLand: 9.35%
- Enlarged Group: 9.78%

+4.6%

Note: Including transaction costs, ROE accretion would be 2.7%

Slight NAV Per Share (S$) Dilution

- CapitaLand: 4.55
- Enlarged Group: 4.36

(4.2%)

Note: Including transaction costs, NAV per share would be 2.5%

Immediatelly Accretive to EPS and ROE
Deal Construct Considers Shareholders’ Long-term Interests
Balance Sheet Strength – To Remain Robust

Proven Track Record Of Recycling And Growth In Earnings

Ample Financing Headroom

<table>
<thead>
<tr>
<th>Total Group Cash Balances And Available Undrawn Facilities</th>
<th>Planned Debt Repayment / Financing²</th>
<th>Headroom of S$5.7bn vs S$3.0bn Cash Consideration</th>
</tr>
</thead>
<tbody>
<tr>
<td>7.9</td>
<td>2.2</td>
<td>5.7</td>
</tr>
<tr>
<td>(S$bn)</td>
<td></td>
<td>3.0</td>
</tr>
<tr>
<td></td>
<td></td>
<td>2.7</td>
</tr>
</tbody>
</table>

Cash Consideration

Remaining Liquidity

Net Debt/Equity

<table>
<thead>
<tr>
<th>CapitaLand 31 Dec 2018</th>
<th>Enlarged Group 31 Dec 2018</th>
<th>Target Net D/E ≤ 0.64x By Dec 2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>0.56x</td>
<td>0.72x</td>
<td>≤ 0.64x</td>
</tr>
</tbody>
</table>

Proven track record of successful portfolio reconstitution strategy (S$3bn annual target)

- CapitaLand: S$4.0bn (FY 2018)
- ASB: S$0.8bn (LTM ended Sep 2018)

Cash PATMI and interest coverage ratio remain strong

High proportion of recurring fee income

Natural deleveraging from retained earnings

Note:
1. As at 31 Dec 2018 for CapitaLand, does not include ASB’s cash balances and available undrawn facilities.
2. Excludes REIT level debt from ART, CCT, CMT, CMNT, CRCT and RCS Trust (Raffles City Singapore – directly held by CCT and CMT).
**Things You May Be Concerned With**

**Sustainable Returns To Shareholders**

**No Change To Dividend Policy**

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**Dividends Paid To Shareholders**

**Cumulative Dividends as % of Cash PATMI Over 5 Years**: ~43%

**Total Capital Returned To Shareholders (S$mm)**

**Cumulative Capital Returned Over 5 Years**: ~S$2.7bn

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**Note:**
1. Based on aggregate sum of dividends paid by CapitaLand for FY 2014 to FY 2018 divided by aggregate sum of CapitaLand’s cash PATMI from FY 2014 to FY 2018.
2. Proposed dividends per share of 12 cents for FY 2018, subject to final shareholders’ approval at the Annual General Meeting to be held at 12 Apr 2019.
3. Based on 4,175,057,129 shares in issue (excluding treasury shares) as at the Latest Practicable Date.
Opinion Of Independent Financial Adviser

An extract of the Independent Financial Adviser (IFA) Opinion is reproduced below. Based on the considerations set out in the IFA Opinion, the IFA is of the opinion that:

• The Proposed Transaction and the Proposed Allotment and Issuance of the Consideration Shares are on NORMAL commercial terms and are NOT PREJUDICIAL to the interests of CapitaLand and the IPT Independent Shareholders (as defined herein); and

• The Whitewash Resolution is FAIR and REASONABLE

Disclaimer: It is important that you read this extract together with and in the context of the IFA letter and recommendations of the independent directors in full, which can be found in paragraph 16 of the Circular
Recommendations Of The Independent Directors

The Independent Directors have considered the opinion and advice given by the IFA set out in the IFA Opinion, and recommend:

- The IPT Independent Shareholders **VOTE IN FAVOUR** of the ordinary resolutions relating to the Proposed Transaction and the Proposed Allotment and Issuance of the Consideration Shares; and

- The Whitewash Independent Shareholders **VOTE IN FAVOUR** of the Whitewash Resolution.

*Disclaimer: It is important that you read this extract together with and in the context of the IFA letter and recommendations of the independent directors in full, which can be found in paragraph 16 of the Circular*
Thank You
Appendix
# Glossary

<table>
<thead>
<tr>
<th>Abbreviation</th>
<th>Definition</th>
</tr>
</thead>
<tbody>
<tr>
<td>A-HTRUST</td>
<td>Ascendas Hospitality Trust</td>
</tr>
<tr>
<td>a-iTrust</td>
<td>Ascendas India Trust</td>
</tr>
<tr>
<td>APAC</td>
<td>Asia Pacific</td>
</tr>
<tr>
<td>Ascendas Reit</td>
<td>Ascendas Real Estate Investment Trust</td>
</tr>
<tr>
<td>ART</td>
<td>Ascott Residence Trust</td>
</tr>
<tr>
<td>ASB</td>
<td>Ascendas-Singbridge Group</td>
</tr>
<tr>
<td>AU</td>
<td>Australia</td>
</tr>
<tr>
<td>AUM</td>
<td>Assets under management</td>
</tr>
<tr>
<td>B2B2C</td>
<td>Business to business to consumer</td>
</tr>
<tr>
<td>CAGR</td>
<td>Compound annual growth rate</td>
</tr>
<tr>
<td>CBD</td>
<td>Core business district</td>
</tr>
<tr>
<td>CCT</td>
<td>CapitaLand Commercial Trust</td>
</tr>
<tr>
<td>CMMT</td>
<td>CapitaLand Malaysia Mall Trust</td>
</tr>
<tr>
<td>CMT</td>
<td>CapitaLand Mall Trust</td>
</tr>
<tr>
<td>CRCT</td>
<td>CapitaLand Retail China Trust</td>
</tr>
<tr>
<td>CSGKC</td>
<td>China-Singapore Guangzhou Knowledge City</td>
</tr>
<tr>
<td>D/E</td>
<td>Debt to equity</td>
</tr>
<tr>
<td>EBITDA</td>
<td>Earnings before interest, taxes, depreciation and amortization</td>
</tr>
<tr>
<td>EGM</td>
<td>Extraordinary general meeting</td>
</tr>
<tr>
<td>EPS</td>
<td>Earnings per share</td>
</tr>
<tr>
<td>EU</td>
<td>Europe</td>
</tr>
<tr>
<td>FWP</td>
<td>Flexible work place</td>
</tr>
<tr>
<td>FY</td>
<td>Financial year</td>
</tr>
<tr>
<td>GFA</td>
<td>Gross floor area</td>
</tr>
<tr>
<td>IFA</td>
<td>Independent financial advisor</td>
</tr>
<tr>
<td>JV</td>
<td>Joint venture</td>
</tr>
<tr>
<td>Last Practicable Date</td>
<td>8 March 2019</td>
</tr>
<tr>
<td>Leverage</td>
<td>Net debt / total equity</td>
</tr>
<tr>
<td>LTM</td>
<td>Last twelve months</td>
</tr>
<tr>
<td>Market cap</td>
<td>Market capitalisation</td>
</tr>
<tr>
<td>MOU</td>
<td>Memorandum of Understanding</td>
</tr>
<tr>
<td>NAV</td>
<td>Net asset value</td>
</tr>
<tr>
<td>NLA</td>
<td>Net lettable area</td>
</tr>
<tr>
<td>OOTF</td>
<td>Office Of The Future</td>
</tr>
<tr>
<td>PATMI</td>
<td>Profit after tax and minority interests</td>
</tr>
<tr>
<td>P/E</td>
<td>Price to equity</td>
</tr>
<tr>
<td>REIT</td>
<td>Real estate investment trust</td>
</tr>
<tr>
<td>ROE</td>
<td>Return on equity</td>
</tr>
<tr>
<td>SEA</td>
<td>Southeast Asia</td>
</tr>
<tr>
<td>SFRS</td>
<td>Singapore Financial Reporting Standard</td>
</tr>
<tr>
<td>Sqft</td>
<td>Square feet</td>
</tr>
<tr>
<td>Sqm</td>
<td>Square metre</td>
</tr>
<tr>
<td>S-REITs</td>
<td>Singapore REITs</td>
</tr>
<tr>
<td>UK</td>
<td>United Kingdom</td>
</tr>
<tr>
<td>USA</td>
<td>United States of America</td>
</tr>
<tr>
<td>VWAP</td>
<td>Volume weighted average price</td>
</tr>
</tbody>
</table>
What We Said, We Delivered

Maintaining Trajectory And Momentum

<table>
<thead>
<tr>
<th>Targets</th>
<th>S$3 BILLION ASSET RECYCLING ANNUALLY</th>
<th>S$100 BILLION GROUP AUM BY YEAR 2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>Figure relates to 100% of assets divested to unrelated parties and CapitaLand REITs/Funds.</td>
<td>S$4(^1) billion DIVESTED VALUE FOR FY 2018</td>
<td>S$100.1bn(^2) GROUP AUM AS AT 31 DEC 2018</td>
</tr>
</tbody>
</table>

**PATMI (S$mm)**

<table>
<thead>
<tr>
<th>FY 2016</th>
<th>FY 2017 (Restated)(^5)</th>
<th>FY 2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>1,190</td>
<td>1,570</td>
<td>1,763</td>
</tr>
<tr>
<td>219</td>
<td>324</td>
<td>542</td>
</tr>
<tr>
<td>865</td>
<td>927</td>
<td>872</td>
</tr>
</tbody>
</table>

**Operating PATMI**

**Portfolio gains**

**Revaluations and Impairments**

**ROE (%)**

<table>
<thead>
<tr>
<th>FY 2016</th>
<th>FY 2017 (Restated)(^5)</th>
<th>FY 2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>4.9</td>
<td>6.6</td>
<td>9.3</td>
</tr>
<tr>
<td>1.2</td>
<td>1.8</td>
<td>2.9</td>
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**Portfolio gains**

**Operating PATMI**

**Revaluations and Impairments**

**ROE (%)**

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</tr>
<tr>
<td>0.5</td>
<td>1.7</td>
<td>1.8</td>
</tr>
</tbody>
</table>

Note:

1. Figure relates to 100% of assets divested to unrelated parties and CapitaLand REITs/Funds.
2. Refers to the total value of all real estate managed by CapitaLand entities stated at 100% of property carrying value.
3. Includes corporate and unallocated costs.
4. Includes realised revaluation gain / (loss) of investment properties.
5. Restated due to adoption of SFRS (I) 15 Revenue from Contracts with Customers.
CapitaLand 3.0

Scaling Up Responsibly

Enhanced Competitiveness

Capital Allocation Balance

Developed Markets (50%)  Emerging Markets (50%)

Developing New Capabilities

Harnessing An Integrated Value Chain

Developer  Owner  Operator  Asset Manager  Fund Manager
Core Drivers For Sustainable Returns

1. Efficient Capital Allocation Into Core And Growth Markets
2. Investing Into Growth Sectors And Platforms
3. Maintain Balance Between Emerging And Developed Markets
4. Maintain High Quality Income
5. Disciplined Capital Management
6. Future Proofing Our Real Estate Platforms
7. Sustainable Growth For Future Generations
8. Employer Of Choice

Sustainable Return On Equity Above Cost Of Equity
Summary

WHAT THE PROPOSED TRANSACTION OFFERS

ACHIEVES IMMEDIATE SCALE IN NEW ECONOMY SECTORS

DEEPENS PRESENCE IN CORE MARKETS

BUILDS SCALE AND CAPABILITIES IN CAPITALAND’S GROWTH MARKETS

SECURES SIZEABLE DEVELOPMENT PIPELINE ACROSS CORE MARKETS

ENHANCES FUND MANAGEMENT CAPABILITIES

STRENGTHENS DIGITAL CAPABILITIES FOR BUSINESS INNOVATION

ATTRACTS TALENT TO STRENGTHEN REAL ESTATE EXPERTISE AND CAPABILITIES
Note: AUM as at 31 Dec 2018

1. Enlarged Group’s AUM as at 31 Dec 2018 adjusted for CapitaLand and ASB’s joint-development of Raffles City Chongqing.
2. Others include data centres and land for sale.
104% Increase In Enlarged Group’s Developable GFA that is diversified across the portfolio.

**Breakdown by geography**
- China: 83%
- India: 35%
- Singapore: 6%
- SEA: 11%
- Others: 10%

**Total Developable GFA:** 6.8 mm sqm

**Breakdown by sector**
- Residential: 83%
- Commercial: 8%
- Retail: 9%
- Others: 4%

**Total Developable GFA:** 6.8 mm sqm

**Breakdown by type**
- Landbank: 56%
- Projects under development: 44%

**Total Developable GFA:** 13.9 mm sqm

Note: GFA as at 31 Dec 2018; “SEA” stands for Southeast Asia (excluding Singapore)
1. Developable GFA includes actual or planned GFA and/or land area of landbank and projects under development, but excludes hospitality assets.
2. Others include Southeast Asia (excluding Singapore) and South Korea.
3. Others include land for sale and data centres.
4. The Enlarged Group’s total estimated developable GFA is based on the aggregate estimated developable GFA for CapitaLand and ASB (on a 100% basis), adjusted for joint development of Raffles City Chongqing by CapitaLand and ASB.
Significant Development Pipeline Across Core Markets

Contributions From ASB’s Investment and Trading Projects In The Coming Years

- Clear timeframe to income contribution
- Quality portfolio with visible monetisation potential

1. Includes land plots of CSGKC Phase 1 that are owned by ASB, excludes assets that have been contracted for sale but pending completion in 1H 2019.

- **Phase 1**
  - ~434,000 sqm
  - Developable GFA
  - ~$109mm
  - FY 2018 PATMI

- **Phase 2**
  - MOU Signed
  - China-Singapore Guangzhou Knowledge City, China

- **Phase 3**
  - ~57,000 sqm
  - Developable GFA
  - Expected Completion in 1H 2020

- **Phase 4**
  - ~19,000 sqm
  - Developable GFA
  - Expected Completion in 1H 2020

- **ITPG-SEZ1 (Phase 2)**
  - ~210,000 sqm
  - Developable GFA
  - Expected Completion in 1H 2021

- **ITPG-SEZ2**
  - ~96,200 sqm
  - Developable GFA

Note: All images of development projects featured are artist impressions.
Potential Benefits To ASB from CapitaLand’s Established Integrated Development Capabilities

Case study: CSGKC

- Iconic project jointly initiated by leaders of Guangdong and Singapore
- Phase 1 consists of 6.27 sqkm, and includes OneHub developed by ASB
  - OneHub Phase 1 is completed
  - OneHub Phase 2 (business parks and residential) has commenced
- Phase 2 MOU for 2 square kilometres signed

Overview

What CapitaLand Offers

- Established domain capabilities in residential planning, design and branding, and directly adding value to OneHub Phase 2
- Enhanced credentials for Phase 2 GKC pitch through CapitaLand’s expertise in office, retail, hospitality and residential
- Potential to introduce medical and education players to the project given CapitaLand’s scale and network
Potential Benefits To CapitaLand from ASB’s Strong Industrial Promotion Capabilities

Case study: Master-planning projects in Ningbo and Jiaxing, China

- CapitaLand is set to broaden its master planning and urban design capabilities in China through new strategic partnerships in Ningbo and Jiaxing, two fast-growing cities in Zhejiang Province China.

- Signed 2 MOUs in April 2018 to explore developing and managing large-scale business park and township projects in line with a new direction in China’s urbanisation drive emphasising integration between industrial and urban development.

Overview

What Offers

- Strong industrial promotion capabilities, complementary to the development of CapitaLand’s master planning and urban design abilities.
- Attract investments from industrial participants for CapitaLand’s current master-planning townships in China.
- Enhance the efficiency and effectiveness of CapitaLand’s industrial masterplans for Ningbo and Jiaxing.
- Help build CapitaLand’s landbank in industrial townships.

An artist’s impression of the proposed business park in Ningbo, comprising research & development facilities, offices, residences and civic & community facilities.
Achieves Immediate Scale In New Economy Sectors

Sizeable Platforms And Proven Track Record

Business Park

S$9bn AUM

- Increasing demand from knowledge economy and tech-driven industries
- 2 REITs¹, 2 private funds

AUM (S$bn)

<table>
<thead>
<tr>
<th></th>
<th>Mar 2016</th>
<th>Dec 2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>8.5</td>
<td></td>
<td>9.2</td>
</tr>
</tbody>
</table>

Logistics

S$4bn AUM

- Strong growth in e-commerce driving demand for space
- 2 REITs¹, 1 private fund

AUM (S$bn)

<table>
<thead>
<tr>
<th></th>
<th>Mar 2016</th>
<th>Dec 2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>2.6</td>
<td></td>
<td>3.5</td>
</tr>
</tbody>
</table>

Geographic Breakdown

- Singapore: 63%
- India: 24%
- China: 13%
- Others: <1%

Note: AUM as at 31 Dec 2018

1. Comprises Ascendas Reit and a-Trust.
Greater Potential To Grow Fee Income

Top 10 Global And Asia’s Leading Real Estate Investment Manager

Listed Trusts And Funds AUM (S$bn)¹

<table>
<thead>
<tr>
<th>Year</th>
<th>Listed Trusts AUM</th>
<th>Fund Management Fee</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY 2014</td>
<td>41</td>
<td>16</td>
</tr>
<tr>
<td>FY 2018</td>
<td>57</td>
<td>16</td>
</tr>
</tbody>
</table>

- +9% CAGR
- +28%

Listed Trusts and Fund Management Fees² (S$mm)

<table>
<thead>
<tr>
<th>Year</th>
<th>Listed Trusts AUM</th>
<th>Fund Management Fee</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY 2014</td>
<td>167</td>
<td>99</td>
</tr>
<tr>
<td>FY 2018</td>
<td>228</td>
<td>99</td>
</tr>
</tbody>
</table>

- +8% CAGR
- +43%

Note:

1. FY 2014 based on AUM as at 31 Dec 2014, FY 2018 based on AUM as at 31 Dec 2018.
A Diversified Portfolio That Provides Earnings Resilience

Note:
1. Total assets as at 31 Dec 2018 for CapitaLand and 30 Sep 2018 for ASB.
2. Total EBITDA based on CapitaLand’s financials for the financial year ended 31 Dec 2018 and ASB’s financials for LTM ended 30 Sep 2018, adjusted for transaction costs and EBITDA attributable to Sydney office properties (100 Arthur Street and 66 Goulburn Street), which are not part of the Proposed Transaction.
Note:
1. Based on CapitaLand’s financials for the financial year ended 31 Dec 2018 and ASB’s financials for LTM ended 30 Sep 2018, adjusted for financing costs and PATMI attributable to Sydney office properties (100 Arthur Street and 66 Goulburn Street) which are not part of the Proposed Transaction; excludes transaction costs. Including transaction costs, cash PATMI would be 67%.
2. Cash PATMI consists of operating PATMI, portfolio gains as well as realised revaluation gains.
Enhanced Potential For Active Portfolio Reconstitution Across All Sectors To Strengthen Returns

Portfolio Gains In Enlarged Group’s Investment Properties To Be A Key Component of ROE

Gross Divestments In FY 2018 (S$4.8bn\(^1\))

<table>
<thead>
<tr>
<th></th>
<th>Gross Divestments</th>
</tr>
</thead>
<tbody>
<tr>
<td>Enlarged Group</td>
<td>(4.0 - 0.8)</td>
</tr>
<tr>
<td>ASB</td>
<td>(1.2)</td>
</tr>
<tr>
<td>CapitaLand</td>
<td>(3.2)</td>
</tr>
</tbody>
</table>

Portfolio Gains In FY 2018\(^2\) (S$mm)

<table>
<thead>
<tr>
<th></th>
<th>Portfolio Gains</th>
</tr>
</thead>
<tbody>
<tr>
<td>Enlarged Group</td>
<td>(461)</td>
</tr>
<tr>
<td>ASB</td>
<td>(112)</td>
</tr>
<tr>
<td>CapitaLand</td>
<td>(349)</td>
</tr>
</tbody>
</table>

Represents 21% of pro forma ROE of 9.8%\(^3\)

Note: FY 2018 based on the financial year ended 31 Dec 2018 for CapitaLand and LTM ended 30 Sep 2018 for ASB.
1. Excludes Singbridge divestments and residential land sales.
2. Includes realised revaluation gains.
3. Based on total pro forma FY 2018 ROE (excluding transaction costs) of Enlarged Group.
Gross Divestments In FY 2018 (S$4.8bn\(^1\))

Potential For Portfolio Gains From Enlarged Group’s Investment Properties

**By Geography**
- China: 44%
- Singapore: 35%
- Vietnam: 9%
- South Korea: 8%
- Others\(^2\): 4%

**By Sector**
- Retail: 61%
- Commercial: 27%
- Lodging: 7%
- Others\(^3\): 5%
- Others: 3%

**By Entity**
- By parent to 3rd parties: 14%
- By parent to REITs: 16%
- By private funds to 3rd parties: 48%
- By REITs to 3rd parties: 22%

**Note:**
1. FY 2018 based on the financial year ended 31 Dec 2018 for CapitaLand and LTM ended 30 Sep 2018 for ASB.
2. Excludes Singbridge divestments and residential land sales; comprises c.$4.0bn of divestments by CapitaLand and c.$0.8bn of divestments by ASB.
3. Includes Hong Kong and India.
4. Includes industrial, logistics and land for sale.
5. From Parent (CapitaLand or ASB) to REITs.
Strengthens Digital Capabilities For Business Innovation

Provision Of Integrated Services To Meet Different And Evolving Real Estate Requirements

- Offering space-as-a-service to foster tenant loyalty and build and monetise communities
- Enhance B2B2C engagements to reach out to and engage tenant communities, customers, and employees
- Best-in-class technologies including data analytics, facial recognition, mobile application and digital signages

Note:
1. Combined number of users for CapitaStar app and ASAP app as at 31 Dec 2018, assuming no overlap of users.
Expansion Of Commercial Platform To Complementary Subsectors And Business Parks

- 7 countries
- CBD
  - AUM: S$22.2bn
  - Total area: 22.9mm sqft
- 12 countries
- CBD, suburban offices, business parks
  - AUM: S$35.1bn
  - Total area: 70.6mm sqft

- Integration of leasing network across sub-sectors and markets: creates cross-selling synergies
- Better positioned to anticipate critical shifts in market dynamics and space requirements across multiple markets

Note: AUM and commercial space as at 31 Dec 2018
1. Based on Enlarged Group total AUM of S$123.4bn; total Enlarged Group’s AUM adjusted for CapitaLand and ASB’s joint development of Raffles City Chongqing.
2. Includes both GFA or NLA of commercial properties and business parks.
3. Refers to Flexible Work Place and Office Of The Future.
Bringing Together Complementary Development And Planning Capabilities To Create Additional Value

- Brings CapitaLand’s integrated development core competencies in residential, commercial and retail to strengthen ASB’s business park development offerings

- Brings ASB’s strong industrial development and promotion capabilities to attract investments to CapitaLand’s China township projects

**China-Singapore Guangzhou Knowledge City Phase 2, China**

**Artist’s impression of the proposed business park in Ningbo**
### Reinforces Proactive Sustainability Leadership

<table>
<thead>
<tr>
<th></th>
<th><strong>Green Building Ratings</strong></th>
<th><strong>Green Building Ratings</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Green Buildings</strong></td>
<td>&gt;160&lt;sup&gt;¹&lt;/sup&gt;</td>
<td>~79&lt;sup&gt;¹&lt;/sup&gt;</td>
</tr>
<tr>
<td><strong>Human Capital</strong></td>
<td>Females in total workforce:</td>
<td>Females in total workforce:</td>
</tr>
<tr>
<td></td>
<td>53%&lt;sup&gt;¹&lt;/sup&gt;</td>
<td>47%&lt;sup&gt;³&lt;/sup&gt;</td>
</tr>
<tr>
<td></td>
<td>Training hours per staff annually</td>
<td>Total # of training hours for all staff</td>
</tr>
<tr>
<td></td>
<td>&gt;50&lt;sup&gt;¹&lt;/sup&gt;</td>
<td>30,506&lt;sup&gt;³&lt;/sup&gt;</td>
</tr>
<tr>
<td><strong>Environmental</strong></td>
<td>Reduction in carbon emissions intensity since 2008</td>
<td>Decrease in energy intensity</td>
</tr>
<tr>
<td></td>
<td>28%&lt;sup&gt;²&lt;/sup&gt;</td>
<td>19%&lt;sup&gt;⁴&lt;/sup&gt;</td>
</tr>
<tr>
<td></td>
<td>Utilities cost avoidance since 2009</td>
<td>Decrease in water intensity</td>
</tr>
<tr>
<td></td>
<td>S$165mm&lt;sup&gt;²&lt;/sup&gt;</td>
<td>11%&lt;sup&gt;⁴&lt;/sup&gt;</td>
</tr>
<tr>
<td><strong>Global Sustainability &amp; Others</strong></td>
<td>• Secured the first and largest S$300mm sustainability-link bilateral loan in Asia’s Real Estate Sector. 5-year term loan and revolving facility linked to CapitaLand’s listing on the Dow Jones Sustainability World Index (DSI)</td>
<td>• In Mar 2018, ASB successfully switched to utilising 100% renewable energy for landlord’s energy consumption in International Tech Park, Bangalore. This transition to solar energy has helped avoid 50,235 tonnes of carbon dioxide emissions</td>
</tr>
</tbody>
</table>

**Note:**
1. As at 31 Dec 2018.
2. For the 9-month period ended 30 Sep 2018.
3. For the financial year ended 31 Mar 2018.
4. For the financial year ended 31 Mar 2018 vs. the financial year ended 31 Mar 2017.
Continuous Corporate Social Responsibility Stewardship

CapitaLand Foundation

- The philanthropic arm of CapitaLand was established in 2005 to further CapitaLand’s community development commitment to ‘Building People. Building Communities.’
- CHF has donated over S$33mm to support programmes for underprivileged children and vulnerable elderly since its inception.
- Launched S$2mm CapitaLand Silver Empowerment Fund in Singapore in July 2018.
- In 2018, over 1,100 staff in CapitaLand properties tapped on this Volunteer Service Leave policy to volunteer more than 10,700 hours in volunteer activities in Asia and beyond.

Ascendas-Singbridge Foundation

- A charitable foundation of Ascendas-Singbridge committed to transforming lives of less privileged through improving living conditions, enhancing educational endeavours and nurturing talents.
- Invested a total of ~S$2mm in FY 2018
  - Donated >S$280K to support the arts and nurture young talents.
  - Invested ~S$1.25mm to care for community through sponsorships and other initiatives.
  - Sponsored >S$410K to create awareness and cultivate love for the environment through various initiatives.
Can We Continue To Grow?

Confident Of Overcoming Slight NAV Dilution

<table>
<thead>
<tr>
<th>NAV Per Share (S$)</th>
<th>Multi-pronged Strategy To Deliver NAV And ROE Growth</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY 2014: 3.94</td>
<td>• Revenue and cost synergies</td>
</tr>
<tr>
<td>FY 2018: 4.55</td>
<td>• Historical fee income CAGR of 8% on enlarged S$73.0bn AUM base (AUM historical CAGR of 9%)</td>
</tr>
<tr>
<td>FY 2018: 4.36 (Enlarged Group)¹</td>
<td>• Diversified pipeline of 13.9mm sqm of developable GFA³</td>
</tr>
</tbody>
</table>

- **Harness Synergies**
  - Historical contribution of ~20% of ROE from portfolio gains
  - Enlarged investment properties base of S$54bn⁵

- **Enhanced Fund Management Platform**
  - Revenue and cost synergies
  - Historical fee income CAGR of 8% on enlarged S$73.0bn AUM base (AUM historical CAGR of 9%)

- **Sizeable Development Pipeline**
  - Diversified pipeline of 13.9mm sqm of developable GFA³
  - 3.0mm sqm⁴ to be completed by Dec 2020

- **Disciplined Portfolio Reconstitution**
  - Historical contribution of ~20% of ROE from portfolio gains
  - Enlarged investment properties base of S$54bn⁵

- **Scalable Recurring Income Portfolio**
  - S$1bn of recurring income: 47% of 2018 enlarged PATMI of S$2.2bn

---

Note:
1. Based on financials for the financial year ended 31 Dec 2018 for CapitaLand and LTM ended 30 Sep 2018 for ASB.
2. FY 2014 FY 2018 CAGR: Based on CapitaLand Listed Trusts and Funds AUM and fee income.
3. Includes actual or planned GFA and/or land area of landbank and projects under development, but excludes hospitality assets.
4. Excludes Singbridge developments and sustainable urban development projects.
5. As at 31 Dec 2018 for CapitaLand and 30 Sep 2018 for ASB, based on completed investment properties on balance sheet and held via investments in joint ventures and associated companies, including CapitaLand Listed Trusts and excluding Ascendas Listed Trusts.
Ascendas-Singbridge | Business Park

Note:
1. Based on AUM for ASB as at 31 Dec 2018.
2. Based on GFA of completed investment properties in ASB’s business park portfolio as at 31 Dec 2018.

AUM = S$9bn
38% of Total AUM

38mm sqft
Total GFA

International Tech Park Bangalore, India
OneHub Saigon, Vietnam
Ascendas OneHub GKC, Guangzhou, China
Galaxis, Singapore
Ascendas Innovation Tower, Xi’an, China
ONE@Changi City, Changi Business Park, Singapore
International Tech Park Pune, India

Ascendas - Singbridge
Ascendas-Singbridge | Logistics

Vinplex, India

52 Fox Drive, Australia

Grade A warehouses, Arshiya Free Trade Warehousing Zone, India

Victory Park, Upwell Street, Lower Don Valley, United Kingdom

Changi Logistics Centre, Singapore

Logistic properties in key UK distribution centres, United Kingdom

Note:
1. Based on AUM for ASB as at 31 Dec 2018.
2. Based on GFA of completed investment properties in ASB’s logistics portfolio as at 31 Dec 2018.

AUM = S$4bn
14% of Total AUM

25mm sqft
Total GFA
Ascendas-Singbridge | Industrial

18mm sqft
Total GFA

Note:
1. Based on AUM for ASB as at 31 Dec 2018.
2. Based on GFA of completed investment properties in ASB’s industrial portfolio as at 31 Dec 2018.
Ascendas-Singbridge | Office

The Campus at Sorrento Gateway, San Diego, USA

Artist’s Impression ICON Yeoksam, South Korea

Ascendas Innovation Place, Shanghai, China

Artist’s Impression of 79 Robinson Road, Singapore

100 Wickham Street, Australia

The Campus at Sorrento Gateway, San Diego, USA

Citibank Center, South Korea

Note:
1. Based on AUM for ASB as at 31 Dec 2018.
2. Based on GFA of completed investment properties in ASB’s office portfolio as at 31 Dec 2018.

AUM = $4bn

15% of Total AUM

6mm sqft

Total GFA

CapitaLand
Ascendas-Singbridge | Lodging

Ibis Ambassador Seoul Insadong, South Korea

Novotel Sydney Central, Australia

Park Hotel Clarke Quay, Singapore

Hotel Sunroute Ariake, Tokyo, Japan

Novotel Sydney Parramatta, Australia

Note:
1. Based on AUM for ASB as at 31 Dec 2018 including lodging component of Raffles City Chongqing which is jointly developed by CapitaLand and ASB.
2. Based on total no. of units of ASB’s lodging assets as at 31 Dec 2018, including lodging units of Raffles City Chongqing.

AUM = S$2bn

7% of Total AUM

5,325 Total Units
Ascendas-Singbridge | Others¹

- China-Singapore Guangzhou Knowledge City, China
- Raffles City Chongqing, China

Note:
1. Includes data centres, retail, residential and land for sale.
2. Based on AUM for ASB as at 31 Dec 2018 including Raffles City Chongqing which is jointly developed by CapitaLand and ASB.
3. Based on GFA of completed investment properties in ASB’s data centres, retail, residential and land for sale portfolio as at 31 Dec 2018.

AUM = S$3bn

12% of Total AUM²

4mm sqft

Total GFA³
## List Of Properties In Singapore (Excluding Listed Trusts)

<table>
<thead>
<tr>
<th>Properties</th>
<th>Asset class</th>
<th>% stake</th>
<th>GFA (sqm)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Investment properties</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>9 Tai Seng Drive</td>
<td>Data Centre</td>
<td>100.0%</td>
<td>218,905</td>
</tr>
<tr>
<td>Galaxis</td>
<td>Business Park</td>
<td>75.0%</td>
<td>68,835</td>
</tr>
<tr>
<td>Ascent</td>
<td>Business Park</td>
<td>100.0%</td>
<td>51,564</td>
</tr>
<tr>
<td>Nucleos</td>
<td>Business Park</td>
<td>100.0%</td>
<td>46,182</td>
</tr>
<tr>
<td>ICON@IBP</td>
<td>Business Park</td>
<td>100.0%</td>
<td>41,979</td>
</tr>
<tr>
<td>5 Science Park Drive</td>
<td>Business Park</td>
<td>100.0%</td>
<td>25,655</td>
</tr>
<tr>
<td>Chadwick/Curie/Cavendish</td>
<td>Business Park</td>
<td>100.0%</td>
<td>24,582</td>
</tr>
<tr>
<td>Infinite Studios</td>
<td>Business Park</td>
<td>70.0%</td>
<td>24,078</td>
</tr>
<tr>
<td>Teletech Park</td>
<td>Business Park</td>
<td>100.0%</td>
<td>23,977</td>
</tr>
<tr>
<td>Build-To-Suit for Pratt &amp; Whitney</td>
<td>Industrial</td>
<td>100.0%</td>
<td>14,864</td>
</tr>
<tr>
<td>Build-To-Suit for FM Global</td>
<td>Business Park</td>
<td>100.0%</td>
<td>11,613</td>
</tr>
<tr>
<td><strong>Development properties / Land leases</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>79 Robinson Road (former CPF Building)</td>
<td>Office</td>
<td>65.0%</td>
<td>57,005¹</td>
</tr>
<tr>
<td>Mixed-use Executive Centre In One-North</td>
<td>Business Park</td>
<td>100.0%</td>
<td>36,827¹</td>
</tr>
<tr>
<td>The Aquarius</td>
<td>Business Park</td>
<td>100.0%</td>
<td>34,824¹</td>
</tr>
<tr>
<td>The Franklin</td>
<td>Business Park</td>
<td>100.0%</td>
<td>8,899²</td>
</tr>
<tr>
<td>Ang Mo Kio Land Leases</td>
<td>Business Park</td>
<td>100.0%</td>
<td>-</td>
</tr>
<tr>
<td>Science Park I Land Leases</td>
<td>Business Park</td>
<td>100.0%</td>
<td>-</td>
</tr>
<tr>
<td>Science Park II Land Leases</td>
<td>Business Park</td>
<td>100.0%</td>
<td>-</td>
</tr>
</tbody>
</table>

**Note:**
1. Indicates proposed GFA.
2. Indicates land area.
# List Of Properties In China (Excluding Listed Trusts)

<table>
<thead>
<tr>
<th>Properties</th>
<th>Asset class</th>
<th>% stake</th>
<th>GFA (sqm)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Investment properties</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Ascendas-Xinsu Portfolio</td>
<td>Industrial</td>
<td>23.0%</td>
<td>393,279</td>
</tr>
<tr>
<td>Singapore-Hangzhou Science &amp; Technology Park (Phase 1 &amp; 2)</td>
<td>Business Park</td>
<td>80.0%</td>
<td>297,166</td>
</tr>
<tr>
<td>Dalian Ascendas IT Park</td>
<td>Business Park</td>
<td>50.0%</td>
<td>231,710</td>
</tr>
<tr>
<td>Ascendas iHub Suzhou</td>
<td>Business Park</td>
<td>100.0%</td>
<td>229,258</td>
</tr>
<tr>
<td>Ascendas Innovation Tower</td>
<td>Business Park</td>
<td>23.0%</td>
<td>122,362</td>
</tr>
<tr>
<td>Ascendas OneHub GKC</td>
<td>Business Park</td>
<td>76.0%</td>
<td>73,436</td>
</tr>
<tr>
<td>Ascendas Plaza</td>
<td>Office</td>
<td>100.0%</td>
<td>59,716</td>
</tr>
<tr>
<td>Ascendas Innovation Hub</td>
<td>Business Park</td>
<td>18.4%</td>
<td>40,547</td>
</tr>
<tr>
<td>Ascendas i-Link</td>
<td>Business Park</td>
<td>100.0%</td>
<td>31,685</td>
</tr>
<tr>
<td>Ascendas Innovation Place</td>
<td>Office</td>
<td>100.0%</td>
<td>27,850</td>
</tr>
<tr>
<td>Built-To-Suit Projects at Beijing Economic Technological Development Area</td>
<td>Logistics</td>
<td>99.7%</td>
<td>26,345</td>
</tr>
<tr>
<td><strong>Development properties / Landbank</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Raffles City Chongqing</td>
<td>Mixed-Use</td>
<td>37.5%</td>
<td>727,962(^1)(^2)</td>
</tr>
<tr>
<td>China-Singapore Guangzhou Knowledge City</td>
<td>Tier 1 Development</td>
<td>50.0%</td>
<td>434,461(^1)</td>
</tr>
<tr>
<td>Tianjiao Residential Project</td>
<td>Residential</td>
<td>40.0%</td>
<td>392,582(^1)</td>
</tr>
<tr>
<td>Ascendas OneHub GKC</td>
<td>Business Park</td>
<td>76.0%</td>
<td>321,036(^1)</td>
</tr>
<tr>
<td>Singapore-Hangzhou Science &amp; Technology Park (Phase 3)</td>
<td>Business Park</td>
<td>70.0%</td>
<td>183,530(^1)</td>
</tr>
<tr>
<td>Dalian Ascendas IT Park</td>
<td>Business Park</td>
<td>50.0%</td>
<td>112,036(^1)</td>
</tr>
</tbody>
</table>

**Note:**
1. Indicates proposed GFA.
2. GFA of Raffles City Chongqing excludes hospitality component.
## List Of Properties In India (Excluding Listed Trusts)

<table>
<thead>
<tr>
<th>Properties</th>
<th>Asset class</th>
<th>% stake</th>
<th>GFA (sqm)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Investment properties</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>International Tech Park Pune, Hinjawadi Phase 1 - 3</td>
<td>Business Park</td>
<td>78.5%</td>
<td>176,739</td>
</tr>
<tr>
<td>Vinplex</td>
<td>Logistics</td>
<td>50.7%</td>
<td>120,394</td>
</tr>
<tr>
<td>International Tech Park Gurgaon-SEZ 1 Phase 1</td>
<td>Business Park</td>
<td>30.0%</td>
<td>88,070</td>
</tr>
<tr>
<td>Logistics Portfolio in Oragadam, Chennai</td>
<td>Logistics</td>
<td>40.7%</td>
<td>11,240</td>
</tr>
<tr>
<td><strong>Development properties / Landbank</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>OneHub Chennai</td>
<td>Industrial</td>
<td>40.0%</td>
<td>3,863,180</td>
</tr>
<tr>
<td>International Tech Park Gurgaon-SEZ 1 Phase 2</td>
<td>Business Park</td>
<td>30.0%</td>
<td>210,032</td>
</tr>
<tr>
<td>International Tech Park Gurgaon-SEZ 2</td>
<td>Business Park</td>
<td>100.0%</td>
<td>96,274</td>
</tr>
<tr>
<td>International Tech Park Pune, Kharadi</td>
<td>Business Park</td>
<td>30.0%</td>
<td>66,894</td>
</tr>
<tr>
<td>International Tech Park Chennai, Radial Road</td>
<td>Business Park</td>
<td>100.0%</td>
<td>49,371</td>
</tr>
<tr>
<td>International Tech Park Pune, Hinjawadi Phase 4</td>
<td>Business Park</td>
<td>78.5%</td>
<td>18,616</td>
</tr>
</tbody>
</table>

Note:
1. Indicates proposed GFA.
2. Indicates land area.
The End