

CapitaLand China Residential and Strata Sales Pipeline as at Sep 2018

Tier	City	Project	Effective Stake	Type	Initial Sales	Constr. Start	Completion	Total Units	Total Area (sqm)	Units Launched	Area Launched (sqm)	Future Launched Units	Future Launched Area (sqm)	Sold Units	Sold Area (sqm)	Unsold Units	Unsold Area (sqm)
1	Beijing	The Beaufort	100%	Commercial	2012	2010	2017		2,144		2,144		-		1,054		1,090
		Vermont Hills	100%	Residential Commercial	2015 2020	2014 2014	2022 2019	922	436,490	261	147,025	661	289,465	214	116,909	47	30,116
	Guangzhou	Città di Mare	45%	Residential Commercial	2017 2018	2014 2014	2018 2018	1,067	148,876	1,065	148,364	2	512	955	116,929	110	31,435
		Dolce Vita	48%	Commercial	2013	2010	2017		5,257		-		5,257		-		-
		LFIE (PYD)	45%	Residential	2019	2018	2027	4,814	486,794	-	-	4,814	486,794	-	-	-	-
		La Riva Ph 1A	80%	Residential	2018	2016	2019	922	95,437	-	-	922	95,437	-	-	-	-
		Vista Garden	100%	Commercial	2017	2013	2017		22,092		13,849		8,243		535		13,314
	Shanghai	Hanzhonglu Plot 92	70%	Residential Commercial	2018 2019	2017 2017	2020 2020	138	27,072	-	-	138	27,072	-	-	-	-
		New Horizon Phase 1	95%	Commercial	2016	2013	2015		367		-		-		367		-
		New Horizon Phase 2	95%	Residential Commercial	2016 2018	2015 2015	2018 2018	765	68,733	765	68,733	-	-	765	68,733	-	-
		The Paragon	99%	Commercial	2016	2007	2014		3,270		-		3,270		-		-
	Shenzhen	One iPark	73%	Int Devt - Resi	2015	2013	2016	243	36,600	243	36,600	-	-	243	36,600	-	-
	Tier 1 Total								8,871	1,358,164	2,334	422,459	6,537	935,704	2,177	346,493	157
2	Chengdu	Century Park (East site)	60%	Residential Commercial	2016 2019	2016 2016	2021 2021	1,881	223,127	221	26,633	1,660	196,494	216	25,923	5	710
		Century Park (West site)	60%	Residential Commercial	2014 2017	2014 2014	2018 2018	2,003	192,106	2,003	192,106	-	-	1,993	191,122	10	984
		Parc Botanica	56%	Residential Commercial	2013 2017	2013 2013	2019 2019	3,830	349,792	2,474	204,589	1,356	145,203	2,474	204,589	-	-
		The Loft	100%	Commercial	2014	2008	2013		1,206		1,206		-		262		944
		Skyline (Raffles City Chengdu)	55%	Int Devt - Resi	2013	2008	2015	88	28,581	88	28,581	-	-	88	28,581	-	-
		Raffles City Residences	63%	Int Devt - Resi Int Devt - Com	2016 2018	2015 2015	2021 2019	1,401	319,906	768	162,652	633	157,254	534	111,918	234	50,734
	Chongqing	Spring	100%	Residential Commercial	2018 2019	2012 2012	2022 2017	2,157	295,038	-	-	2,157	295,038	-	-	-	-
									95,357		-		95,357		-		-
	Hangzhou	Sky Habitat (Raffles City Hangzhou)	55%	Int Devt - Resi	2015	2010	2017	102	33,898	102	33,898	-	-	102	33,898	-	-
		Skyview (Raffles City Hangzhou)	55%	Int Devt - Resi	2017	2010	2018	45	10,376	45	10,376	-	-	45	10,376	-	-
		Raffles City Hangzhou Office Tower 1	55%	Int Devt - Com	2014	2010	2017		23,756		23,756		-				557
	Ningbo	Summit Era	100%	Commercial	2017	2014	2017		2,647		2,647		-		1,486		1,161
		The Summit Executive Apartments (Raffles City Ningbo)	55%	Int Devt - Resi	2012	2009	2013	180	18,538	180	18,538	-	-	59	5,963	121	12,575
	Shenyang	Y-Town	100%	Commercial	2018	2017	2019		15,854		-		15,854		-		-
		Lake Botanica	60%	Residential Commercial	2009 2015	2009 2011	2022 2022	9,080	770,812	4,964	414,517	4,116	356,295	4,838	402,097	126	12,419
	Wuhan	The Lakeside	100%	Residential Commercial	2012 2017	2012 2012	2019 2017	2,246	215,468	1,528	135,344	718	80,124	1,525	135,058	3	287
		CapitaMall Westgate (Gutian)	100%	Int Devt - Resi Int Devt - Com	2016	2014	2018	399	23,968	399	23,968	-	-	396	23,754	3	214
					2017	2014	2018		39,182		3,423		35,759		484		2,938
	Xian	La Botanica	38%	Residential Commercial	2008	2008	2022	28,665	2,819,068	17,564	1,713,942	11,101	1,105,126	17,554	1,712,588	10	1,354
					2016	2008	2022		209,452		18,962		190,490		14,018		4,944
Tier 2 Total								52,077	5,875,751	30,336	3,030,209	21,741	2,845,542	29,824	2,933,125	512	97,084
3	Kunshan	The Metropolis	100%	Residential Commercial	2010	2009	2020	5,745	576,463	5,284	525,295	461	51,168	5,277	524,418	7	877
					2014	2013	2020		73,651		2,357		71,294		2,357		-
Tier 3 Total								5,745	650,114	5,284	527,653	461	122,461	5,277	526,775	7	877
Grand Total								66,693	7,884,029	37,954	3,980,321	28,739	3,903,708	37,278	3,806,393	676	173,928

Residential	64,235	6,705,276	36,129	3,576,548	28,106	3,128,728	35,811	3,498,365	318	78,183
Commercial		564,929		61,980		502,949		33,254		28,727
Int Devt - Resi	2,458	471,867	1,825	314,613	633	157,254	1,467	251,091	358	63,523
Int Devt - Com		141,956		27,179		114,777		23,684		3,495

Notes:

- Effective Stake %: CL's effective stake held in the projects.
- The no of units, area and expected date of initial sales/construction start date/completion for new projects/ phases that are not launched are based on current design planning and are subject to changes.
- Sales information is based on options issued.
- The above does not include the acquisition of two prime residential sites in Guangzhou, South China announced on 14 August 2018 which will potentially add another 1,300 units to the pipeline.