

CapitaLand China Residential and Strata Sales Pipeline as at Mar 2018

Tier	City	Project	Effective Stake	Type	Initial Sales	Constr. Start	Completion	Total Units	Total Area (sqm)	Units Launched	Area Launched (sqm)	Future Launched Units	Future Launched Area (sqm)	Sold Units	Sold Area (sqm)	Unsold Units	Unsold Area (sqm)	
1	Beijing	The Beaufort	100%	Commercial	2012	2010	2017		2,144		2,144		-		1,054		1,090	
		Vermont Hills	100%	Residential	2015	2014	2022	922	436,490	261	147,025	661	289,465	187	104,154	74	42,872	
	Guangzhou	Città di Mare	Commercial	2020	2014	2019		1,931				1,931		-		-		-
			Residential	2017	2014	2018	1,067	148,876	947	112,194	120	36,682	872	97,782	75	14,413		
		Dolce Vita	48%	Commercial	2013	2010	2017		5,257				5,257		-		-	-
		LFIE (PYD)	45%	Residential	2019	2018	2024	4,814	486,794	-	-	4,814	486,794	-	-	-	-	-
		Project Datansha Ph 1A	80%	Residential	2018	2016	2019	922	95,437	-	-	922	95,437	-	-	-	-	-
	Shanghai	Vista Garden	Commercial	2017	2013	2017		22,657				13,849		8,808		535		13,314
			Residential	2018	2017	2020	138	27,072	-	-	138	27,072	-	-	-	-	-	-
		New Horizon Phase 1	70%	Commercial	2019	2017	2020		3,023				3,023		-		-	-
		New Horizon Phase 2	95%	Residential	2016	2015	2018	765	68,733	765	68,733	-	-	765	68,733	-	-	-
		The Paragon	99%	Residential	2011	2007	2014	178	45,905	178	45,905	-	-	177	45,602	1	303	
	Shenzhen	One iPark	Commercial	2016	2007	2014		3,270				3,270		-		-		-
Int Devt - Resi			2015	2013	2016	243	36,600	243	36,600	-	-	242	36,406	1	194			
Tier 1 Total								9,049	1,404,634	2,394	431,828	6,655	972,806	2,243	357,885	151	73,943	
2	Chengdu	Century Park (East site)	Residential	2016	2016	2021	1,881	223,127	221	26,633	1,660	196,494	216	25,923	5	710		
			Commercial	2019	2016	2021		13,054		-		13,054		-		-		
		Century Park (West site)	Residential	2014	2014	2017	2,003	192,106	2,003	192,106	-	-	1,993	191,122	10	984		
			Commercial	2017	2014	2017		16,121		8,060		8,061		3,074		4,986		
		Parc Botanica	Residential	2013	2013	2018	3,830	349,792	2,474	204,589	1,356	145,203	2,474	204,589	-	-		
			Commercial	2017	2013	2018		20,859		-		20,859		-		-		
		The Loft	100%	Commercial	2014	2008	2013		1,206		1,206		-		262	944		
	Skyline (Raffles City Chengdu)	55%	Int Devt - Resi	2013	2008	2015	88	28,512	88	28,512	-	-	3	805	85	27,707		
	CapitaMall Tianfu	50%	Int Devt - Resi	2015	2009	2016	280	33,115	280	33,115	-	-	279	32,583	1	532		
	Chongqing	Raffles City Residences	Int Devt - Resi	2016	2015	2019	1,401	321,065	500	108,882	901	212,182	311	60,403	189	48,479		
			Int Devt - Com	2018	2015	2018		80,000		-		80,000		-		-		
	Hangzhou	Sky Habitat (Raffles City Hangzhou)	Int Devt - Resi	2015	2010	2017	102	33,895	102	33,895	-	-	97	32,036	5	1,859		
			Int Devt - Resi	2017	2010	2018	45	10,376	45	10,376	-	-	45	10,376	-	-		
			Int Devt - Com	2014	2010	2017		23,756		23,756		-		-	-	1,119		
	Ningbo	Summit Era	Residential	2015	2014	2017	1,085	117,042	1,085	117,042	-	-	1,080	116,390	5	653		
			Commercial	2017	2014	2017		2,647		2,647		-		607		2,040		
		Summit Residences (Plot 1)	100%	Residential	2013	2012	2014	38	10,158	38	10,158	-	-	38	10,158	-	-	
	The Summit Executive Apartments (Raffles City Ningbo)	55%	Int Devt - Resi	2012	2009	2013	180	18,538	180	18,538	-	-	59	5,963	121	12,575		
	Y-Town	100%	Commercial	2018	2017	2019		15,854		-		15,854		-		-		
	Shenyang	Lake Botanica	Residential	2009	2009	2022	9,080	770,812	4,768	397,567	4,312	373,245	4,671	387,150	97	10,417		
Commercial			2015	2011	2022		55,033		1,486		53,547		1,486		-			
Wuhan	The Lakeside	Residential	2012	2012	2019	2,246	215,468	1,528	135,344	718	80,124	1,526	135,158	2	186			
		Commercial	2017	2012	2017		3,680		2,060		1,620		1,411		648			
Xian	La Botanica	Int Devt - Resi	2016	2014	2018	399	23,968	399	23,968	-	-	349	20,912	50	3,056			
		Int Devt - Com	2017	2014	2018		39,182		3,423		35,759		484		2,938			
Tier 2 Total								50,278	5,508,154	30,747	3,047,532	19,531	2,460,622	30,071	2,915,915	676	131,617	
3	Kunshan	The Metropolis	Residential	2010	2009	2020	5,745	576,463	4,980	491,483	765	84,980	4,973	490,595	7	888		
			Commercial	2014	2013	2020		73,651		2,357		71,294		2,357		-		
Tier 3 Total								5,745	650,114	4,980	493,841	765	156,273	4,973	492,952	7	888	
Grand Total								65,072	7,562,901	38,121	3,973,200	26,951	3,589,701	37,287	3,766,752	834	206,448	

Residential	62,334	6,479,061	36,284	3,607,382	26,050	2,871,679	35,902	3,525,503	382	81,880
Commercial		434,834		44,753		390,081		18,643		26,110
Int Devt - Resi	2,738	506,068	1,837	293,886	901	212,182	1,385	199,484	452	94,402
Int Devt - Com		142,938		27,179		115,759		23,122		4,057

Notes:

- Effective Stake %: CL's effective stake held in the projects.
- The no of units, area and expected date of initial sales/construction start date/completion for new projects/ phases that are not launched are based on current design planning and are subject to changes.
- Sales information is based on options issued.