

CapitalLand China Residential and Strata Sales Pipeline as at Sep 2017

Tier	City	Project	Effective Stake	Type	Initial Sales	Constr. Start	Completion	Total Units	Total Area (sqm)	Units Launched	Area Launched (sqm)	Future Launched Units	Future Launched Area (sqm)	Sold Units	Sold Area (sqm)	Unsold Units	Unsold Area (sqm)	
1	Beijing	Beaufort	100%	Commercial	2012	2010	2017		2,144		2,144		-		1,054		1,090	
		Vermont Hills	100%	Residential	2015	2014	2022	936	375,305	261	147,025	675	228,280	172	95,767	89	51,258	
	Guangzhou	Città di Mare	Commercial	2020	2014	2019		4,324				-	4,324					
			Residential	2017	2014	2018	1,067	148,876	867	96,630	200	52,246	769	86,434	98	10,196		
		Dolce Vita	48%	Commercial	2018	2014	2018		5,257				5,257					
		LFIE (PYD)	45%	Residential	2013	2010	2017		5,377		5,377				3,620		1,758	
		Project Datansha Ph 1A	80%	Residential	2019	2018	2024	4,814	486,794	-	-	4,814	486,794	-	-	-	-	-
		Vista Garden	100%	Residential	2017	2016	2018	922	95,437	-	-	922	95,437	-	-	-	-	-
	Shanghai	Hanzhonglu Plot 92	Commercial	2014	2013	2017	1,939	169,275	1,939	169,275	-	-	-	-	1,939	169,275	-	-
			Residential	2017	2013	2017		22,657		13,849		8,808		543		13,306		
		New Horizon Phase 1	70%	Residential	2018	2017	2019	138	26,912	-	-	138	26,912	-	-	-	-	-
		New Horizon Phase 2	95%	Commercial	2019	2017	2019		2,626				2,626					
		The Paragon	99%	Residential	2016	2013	2015		367				367					
	Shenzhen	One iPark	Residential	2016	2015	2018	765	68,733	765	68,733	-	-	-	-	748	67,271	17	1,461
Commercial			2018	2015	2018		14,700				14,700							
Commercial			2011	2007	2014	178	45,905	178	45,905	-	-	-	-	175	44,646	3	1,260	
		Commercial	2016	2007	2014		3,270				3,270							
		Int Devt - Resi	2015	2013	2016	243	36,600	243	36,600	-	-	-	-	240	36,019	3	581	
Tier 1 Total								11,002	1,514,559	4,253	585,539	6,749	929,020	4,043	504,628	210	80,911	
2	Chengdu	Century Park (East site)	60%	Residential	2016	2016	2021	1,881	223,127	221	26,633	1,660	196,494	216	25,923	5	710	
		Commercial	2019	2016	2021		13,054					13,054						
		Century Park (West site)	60%	Residential	2014	2014	2017	2,003	192,106	2,003	192,106	-	-	-	1,993	191,122	10	984
		Commercial	2017	2014	2017		13,249					13,249						
		Parc Botanica	56%	Residential	2013	2013	2018	3,830	349,792	2,474	204,684	1,356	145,108	2,446	203,243	28	1,441	
	The Loft	100%	Commercial	2017	2013	2018		20,859				20,859						
	Skyline (Raffles City Chengdu)	100%	Commercial	2014	2008	2013		1,206		1,206					262		944	
	Chongqing	Raffles City Residences	Int Devt - Resi	2013	2008	2015	88	28,512	88	28,512	-	-	-	-	3	762	85	27,750
			Int Devt - Resi	2016	2015	2019	1,401	321,065	500	108,882	901	212,182	223	44,449	277	64,434		
			Int Devt - Com	2018	2015	2018		80,000				80,000						
	Hangzhou	Riverfront	Residential	2015	2013	2017	830	77,722	830	77,722	-	-	-	-	829	77,417	1	304
			Commercial	2016	2013	2017		468					468					
		Sky Habitat (Raffles City Hangzhou)	55%	Int Devt - Resi	2015	2010	2017	102	33,895	102	33,895	-	-	-	90	29,705	12	4,189
		Skyview (Raffles City Hangzhou)	55%	Int Devt - Resi	2017	2010	2018	45	10,376	45	10,376	-	-	-	45	10,376	-	-
	Raffles City Hangzhou Office Tower 1	55%	Int Devt - Com	2014	2010	2017		23,756		23,756					22,638		1,119	
	Ningbo	Summit Era	Residential	2015	2014	2017	1,085	117,042	1,085	117,042	-	-	-	-	1,043	111,476	42	5,566
			Commercial	2017	2014	2017		2,647		2,647					119		2,528	
		Summit Residences (Plot 1)	100%	Residential	2013	2012	2014	38	10,209	38	10,209	-	-	-	34	9,105	4	1,104
		The Summit Executive Apartments (Raffles City Ningbo)	55%	Int Devt - Resi	2012	2009	2013	180	18,538	180	18,538	-	-	-	56	5,633	124	12,905
	Y-Town (Liang Cang Site)	100%	Int Devt - Com	2018	2017	2019		15,854				15,854						
	Shenyang	Lake Botanica	Residential	2009	2009	2022	9,080	770,812	4,563	374,429	4,517	396,383	4,477	369,477	86	4,952		
Commercial			2015	2011	2022		55,033		1,486		53,547		1,176		310			
Tianjin	International Trade Centre	100%	Residential	2011	2011	2014	1,305	112,346	1,305	112,346	-	-	-	1,245	105,857	60	6,489	
Wuhan	The Lakeside	Residential	2012	2012	2019	2,246	215,790	1,528	135,344	718	80,446	1,077	92,632	451	42,713			
		Commercial	2017	2012	2017		3,680		2,060		1,620		1,411		648			
Xian	La Botanica	38%	Residential	2008	2008	2022	27,620	2,714,786	17,036	1,658,602	10,584	1,056,184	15,972	1,542,681	1,064	115,922		
		Commercial	2016	2008	2022		174,003		5,567		168,436		3,549		2,018			
Tier 2 Total								51,734	5,599,926	31,998	3,146,042	19,736	2,453,884	29,749	2,849,012	2,249	297,029	
3	Foshan	Beau Residences	100%	Commercial	2009	2007	2012		1,296				1,296					
	Kunshan	The Metropolis	Residential	2010	2009	2020	5,745	576,463	4,708	461,577	1,037	114,886	4,695	460,141	13	1,436		
Commercial			2014	2013	2020		73,651		2,358		71,293		2,251		107			
Tier 3 Total								5,745	651,410	4,708	463,935	1,037	187,475	4,695	462,392	13	1,543	
Grand Total								68,481	7,765,896	40,959	4,195,516	27,522	3,570,380	38,487	3,816,032	2,472	379,484	

Residential	66,422	6,777,432	39,801	3,898,263	26,621	2,879,169	37,830	3,652,466	1,971	245,797
Commercial		419,868		36,694		383,174		13,985		22,709
Int Devt - Resi	2,059	448,985	1,158	236,803	901	212,182	657	126,943	501	109,859
Int Devt - Com		119,611		23,756		95,854		22,638		1,119

Notes:

- Effective Stake %: CL's effective stake held in the projects.
- The no of units, area and expected date of initial sales/construction start date/completion for new projects/ phases that are not launched are based on current design planning and are subject to
- Sales information is based on options issued.