Agenda

• Sustainability and Its Value Proposition
• CapitaLand’s Sustainability Journey
  – Our Belief
  – Key Milestones
  – Key Factors & Measures
  – Recognition
  – Challenges
• CapitaLand Sustainability Reporting
• International Standards and Indices
• What’s Ahead
"Sustainable development is development that meets the needs of the present without compromising the ability of future generations to meet their own needs."


- Environmental
- Social
- Corporate Governance

Central factors in measuring sustainability in business and investment

Triple Bottom Line of accounting for sustainability:

- Profits
- People
- Planet
CapitaLand’s Sustainability Journey
Our Belief

Building for People to Build People
Building People to Build for People

“CapitaLand is committed to building a sustainable better future for our stakeholders for this generation and for generations to come.

We are guided by our credo, mission, vision and core values to conduct our business, interact with stakeholders and contribute to the wellbeing of our employees and the community in a responsible and ethical way.”

Liew Mun Leong, President & CEO
<table>
<thead>
<tr>
<th>Key Milestones</th>
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<tbody>
<tr>
<td>Credo and Core Values (2000)</td>
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<tr>
<td>Community relations and HR efforts in all Annual Reports (2000)</td>
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<td>CapitaLand Hope Foundation (2005)</td>
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<td>CapitaLand Green Committee (2006)</td>
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<tr>
<td>CapitaLand Institute of Management and Business (2006)</td>
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<td>First Sustainability Report (2009)</td>
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<td>“Because iCare” stakeholders’ programme (2011)</td>
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</table>
Sustainability highlights – Corporate Governance

• “Most Transparent Company (Property)” award for the 11th consecutive year (by SIAS)
• Whistle blowing policy
• All staff sign the CapitaLand pledge on Core Values and Anti Corruption annually
Sustainability highlights – Environmental

• Increased operational efficiency (per m²) since 2008 with energy and water savings of 11.1%

• Utilities cost avoidance >S$10.6 million since 2009

• ISO 14001 certified in 11 countries

• All main contractors appointed in 2011 are ISO 14001 certified

• Zero environmental non-conformance

• Over 1.4 million kg of recyclable waste collected (‘Green for Hope’ 2011)
Sustainability highlights – People & System

• 58.1 training hours per employee
• Invested 1.2% of payroll in training
• 80 nationalities in CapitaLand
• 50% of women in management position
• Zero known reports of discrimination
• Performance-linked remuneration

• OHSAS 18001 certified in 11 countries
• Zero fatality or permanent disability or occupational diseases caused by work
• All main contractors in 2011 are OHSAS 18001 certified
• Zero OHS non-conformance in 2011
Sustainability highlights – Community Commitment

• >S$5 million donated by CHF in 2011
• Staff volunteered >9,800 hours across Asia
• “China Best Corporate Citizen” for the 4th year
• >50% of CapitaLand properties meet all social integration criteria
• Close to 75% of its mixed developments, shopping malls and commercial buildings have community spaces
• >90% of properties have at least one disability access enabled facility
Sustainability highlights – Recognition

- Global 100 Most Sustainable Corporations (Corporate Knights)
- Listed in Sustainability Yearbook 2012 for top 15% performing ESG companies
- Green Builder in Asia Pacific (Frost and Sullivan Green Excellence Award)
- One of top 5 companies in Singapore for ESG (Reputex)
Some Challenges

- Employees: >12,000
- Entities: Multiple entities including 9 listed
- Geography: >110 cities in 20 countries

How to engage everyone?

How to maintain standards and respond to local context?
Facing These Challenges

Top management commitment
- CEOs are Green Champions
- Sustainability linked to remuneration

Internal Guidelines
- CapitaLand Green Building Guidelines
- CapitaLand Pledge

International Standards as benchmarks
- ISO 14001/OHSAS 18001
- GRI Guidelines

External Verification
- 3rd party independent auditors (EHS & Sustainability Report)
- External party to conduct staff engagement survey
CapitaLand Sustainability Reporting
…of the 562 companies listed on the SGX mainboard at the end of 2010, only 79 had some merest form of reporting, with only a large handful of reports approaching comprehensiveness….. companies such as CapitaLand, City Developments Limited and Keppel Land having been recognised for their reporting practices in recent years.

Source: “Sustainability Reporting in Singapore” by Singapore Compact
### Exhibit 1 Modes of Reporting and Communication

<table>
<thead>
<tr>
<th></th>
<th>Total</th>
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<tbody>
<tr>
<td>Separate Reporting</td>
<td>13</td>
</tr>
<tr>
<td>Integrated Reporting</td>
<td>66</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>79</strong></td>
</tr>
</tbody>
</table>

### Exhibit 2 Number of Sustainability Reports Audited and Verified

<table>
<thead>
<tr>
<th>No of Companies</th>
<th>Total</th>
<th>Externally Audited</th>
<th>GRI Verified</th>
</tr>
</thead>
<tbody>
<tr>
<td>With SR</td>
<td>79</td>
<td>6</td>
<td></td>
</tr>
<tr>
<td>Using GRI Framework</td>
<td>10</td>
<td></td>
<td>4</td>
</tr>
</tbody>
</table>
Reporting Scope

Selective country or sector coverage

Multiple Standards
• GRI Guidelines
• AA 1000
• ISO 26000

CapitaLand Sustainability Report International Coverage

Single Standard
• GRI Guidelines
No hard copies. Online versions are readily available in HTML and PDF format. PDF version of the reports are iPad/iPhone/Smart Devices friendly.

Self-Declared
B (GRI Guidelines v3)

Externally Verified
B+ (GRI Guidelines v3.1)

GRI Checked
Externally Verified
B+ (GRI Guidelines v3.1)

2010  2011  2012

CapitaLand Sustainability Report

ESG

Environment

Social

Governance

Chapters

Environment

People & Community

Governance
CapitaLand Sustainability Report

Triple Bottom Line

People
Planet
Profit

Chapters

People & Community
Environment
Financial Performance
This report covers CapitaLand’s international portfolio in over 20 countries in over 20 countries over the period from 1 January to 31 December 2011 unless otherwise indicated. It uses the Global Reporting Initiative (GRI) G3.1 Guidelines and is published annually. The 2011 report has been audited externally to validate the accuracy and reliability of content and is in conformance with GRI Level B+. The audit report, including findings, is summarised in the independent assurance statement. The GRI Index outlines the specific GRI reporting elements and indicators addressed in this report, which has been checked by GRI to be consistent with an Application Level of B+. 
External verification

Independent Assurance Statement

To the Management and Stakeholders of CapitaLand Limited:

**Scope and objectives**
CapitaLand Limited [CapitaLand] commissioned Ere-S Pte Ltd [Ere-S] to provide independent assurance of the CapitaLand Sustainability Report 2011 [the Report].

The engagement comprised a review of the performance information disclosed in the Report, and of the relevant data collection and calculation processes, using the GRI G3.1 Principles for Defining Report Content (Materiality, Stakeholder Inclusiveness, Sustainability Context and Completeness) and Principles for Defining Report Quality (Balance, Comparability, Accuracy, Timeliness, Clarity and Reliability).

The assurance encompassed the figures, statements and Group-level activities of CapitaLand reported for January to December 2011. Verification was carried out on performance information, policies, procedures and underlying management systems.

**Level of assurance and limitations**
A moderate (or limited) level of assurance was provided with desktop review, management-level data verification and evidence-gathering from internal sources. Multi-level research to determine materiality issues and stakeholders relevant to CapitaLand was not included. Consolidated information originating from overseas activities was assessed and, where deemed necessary, evidence was traced down to business unit level.

The verification did not include financial data, technical descriptions of buildings, equipment and production processes or other information not related to sustainability and already supported by existing documents, such as CapitaLand’s annual report and third-party certifications.
International Standards and Indices
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<tr>
<th>International Standards</th>
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<tr>
<td><strong>GRI</strong></td>
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<tr>
<td>Sustainability Reporting Framework widely used around the world to report economic, environmental, social and governance performance</td>
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<tr>
<td><strong>AA 1000</strong></td>
</tr>
<tr>
<td>This Assurance Standard adheres to AA1000 Accountability Principles of Inclusivity, Materiality and Responsiveness</td>
</tr>
<tr>
<td><strong>ISO 26000</strong></td>
</tr>
<tr>
<td>A voluntary standard which cannot be externally certified, covering the areas of community, consumer, fair operating practices, environment, labour, human rights and organisational governance</td>
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<tr>
<td>Index / Benchmark</td>
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<tr>
<td>Dow Jones Sustainability Index (DJSI)</td>
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<tr>
<td>100 Most Sustainable Corporations in the World</td>
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<tr>
<td>Global Real Estate Sustainability Benchmark (GRESB)</td>
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<td>FTSE4Good</td>
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What’s Ahead

20% reduction in energy and water usage target (per m²) by 2020

10-year Giant panda conservation sponsorship

Because iCare – EHS Awards, 7 Sep
Thank you