

# Supplementary Slides





Financials  
**EBIT by Geography**

(S\$ million)	1H 2009	1H 2010	Change
<b>Singapore</b>	35.5	<b>489.1</b>	<b>+453.6</b>
<b>China<sup>1</sup></b>	320.9	<b>454.5</b>	<b>+133.6</b>
<b>Other Asia<sup>2</sup></b>	(21.9)	<b>71.4</b>	<b>+93.3</b>
<b>Australia</b>	(271.1)	<b>137.7</b>	<b>+408.8</b>
<b>Europe</b>	(9.4)	<b>33.8</b>	<b>+43.2</b>
<b>Others</b>	(13.8)	<b>4.3</b>	<b>+18.1</b>
<b>Total EBIT</b>	40.2	<b>1,190.8</b>	<b>+1,150.6</b>

<sup>1</sup> China including Macau and Hong Kong

<sup>2</sup> Excludes Singapore and China and includes projects in GCC



## EBIT by Geography (ex revals & impairments)

(S\$ million)	1H 2009	1H 2010	Change
<b>Singapore</b>	189.2	466.2	146.4%
<b>China<sup>1</sup></b>	121.9	111.1	(8.9)%
<b>Other Asia<sup>2</sup></b>	61.5	74.8	21.6%
<b>Australia</b>	99.5	121.0	21.6%
<b>Europe</b>	11.8	19.4	64.4%
<b>Others</b>	(4.1)	0.3	107.3%
<b>Total EBIT</b>	479.8	792.8	65.2%

<sup>1</sup> China including Macau and Hong Kong

<sup>2</sup> Excludes Singapore and China and includes projects in GCC



Capital Management  
**Debt Coverage**

	1H2009	1H2010	Change
Interest Cover Ratio	1.6	<b>5.2</b>	Improved
Interest Service Ratio	3.3	<b>2.3</b>	Satisfactory

$$\text{ICR} = \frac{\text{EBITDA}}{\text{Net Interest Expense}}$$

$$\text{ISR} = \frac{\text{Operating cashflow}}{\text{Net Interest Paid}}$$



# 1H10 EBIT impact Map: Revals & impairments

SBU & Geographic Impact of all Revaluations & Impairments

S\$ mil	S'pore	China	Australia	Other Asia <sup>2</sup>	Europe & Others	Total
CapitaLand Residential Singapore	14.5	-	-	-	-	14.5
CapitaLand China Holdings	-	309.4	-	-	-	309.4
CapitaLand Commercial	(10.4)	-	-	(0.5)	14.3	3.4
CapitaMalls Asia	9.8	21.7	-	(10.4)	-	21.1
The Ascott Limited	9.0	0.2	(1.6)	7.5	-	15.1
CapitaLand Financial	-	-	-	-	4.0	4.0
Australand / Others	-	12.1 <sup>1</sup>	18.4	-	-	30.5
<b>TOTAL</b>	<b>22.9</b>	<b>343.4</b>	<b>16.8</b>	<b>(3.4)</b>	<b>18.3</b>	<b>398.0</b>

<sup>1</sup> Group's share of Raffles City China Fund's fair value gains held through CapitaMalls Asia

<sup>2</sup> Excludes Singapore and China and includes projects in GCC



# 1H10 PATMI impact Map: Revals & Impairments

*SBU & Geographic Impact of all Revaluations & Impairments*

1H2010 PATMI impact of Revals & Impairmts (S\$ mil)	S'pore	China	Aust	Other Asia*	Europe & Others	Total
CL Residential Singapore	<b>14.5</b>	-	-	-	-	<b>14.5</b>
CapitaLand China Holdings	-	<b>140.8</b>	-	-	-	<b>140.8</b>
CapitaLand Commercial	<b>(10.4)</b>	-	-	<b>(0.5)</b>	<b>14.4</b>	<b>3.5</b>
CapitaLand Retail	<b>6.4</b>	<b>12.9</b>	-	<b>(6.5)</b>	-	<b>12.8</b>
Serviced Residences	<b>9.0</b>	<b>0.2</b>	<b>(1.6)</b>	<b>7.5</b>	-	<b>15.1</b>
CapitaLand Financial	-	-	-	-	<b>4.0</b>	<b>4.0</b>
Australand / Others	-	<b>7.9</b>	<b>10.2</b>	-	-	<b>18.1</b>
<b>TOTAL</b>	<b>19.5</b>	<b>161.8</b>	<b>8.6</b>	<b>0.5</b>	<b>18.4</b>	<b>208.8</b>

\* Excludes Singapore and China and includes projects in GCC



## Impact to CL PATMI: 4 Key Listed Entities

The following 4 Key Listed Entities reported their results earlier.

The PATMI impact to CL of their Revaluations & Impairments is shown below.

1H CL PATMI IMPACT Listed Entities	CL Share S\$ million			Effective Stake %	SBU / Remarks
	Total	Revals	Impair.		
Listed Entities					
CMA (Subsidiary) <sup>1</sup>	<b>12.8</b>	12.8		65.5	CapitaMalls Asia
Australand (Subsidiary)	<b>10.2</b>	10.2		59.3	Australand
CCT (Associate)	<b>(10.3)</b>	(10.3)		31.7	CapitaLand Commercial
Ascott Reit (Associate)	<b>15.1</b>	15.1		47.7	The Ascott Limited
Total Impact to CL	<b>27.8</b>	27.8			

<sup>1</sup> Includes the revaluations & impairments of CMT & CRCT

# List of major revaluation & impairment items

*Major Revaluations and Impairments arising from rest of the Group*

1H CL PATMI IMPACT Major Items	CL Share S\$ million			Effective Stake %	SBU / Remarks
	Total	Revals	Impair.		
Rest of Group					
ION Orchard	<b>25.9</b>	25.9		32.8	CapitaMalls Asia
Raffles City Hangzhou *	<b>12.6</b>	12.6		45.1	CapitaLand China Holdings
Raffles City Beijing *	<b>6.9</b>	6.9		45.1	CapitaLand China Holdings
Raffles City Chengdu *	<b>6.3</b>	6.3		45.1	CapitaLand China Holdings
Raffles City Shanghai *	<b>10.6</b>	10.6		25.2	CapitaLand China Holdings
Raffles City Shenzhen	<b>102.0</b>	102.0		50.2	CapitaLand China Holdings

*\* Includes the revaluation gains from CapitaLand's effective interest in CMA*



## Revenue by SBU – 1H 2010

S\$ Million	1H 2009	1H 2010	Better/(Worse)		Remarks
			Variance		
CapitaLand Residential Singapore	102.0	512.4	410.4	402.2%	Revenue recognition from The Seafront on Meyer and Latitude projects
CapitaLand China	230.7	191.3	(39.4)	-17.1%	Fewer sales from subsidiaries' projects
CapitaLand Commercial	70.7	153.1	82.4	116.7%	Higher revenue recognition from The Vista project
CapitaMalls Asia	108.7	147.6	38.9	35.8%	Revenue from the retail Fund manager entities, higher rental from malls in M'sia and China, and higher project mgt fee in S'pore
The Ascott Limited	186.2	194.8	8.6	4.6%	Improved business, partially offset by weaker Euro and GBP exchange rates
CapitaLand Financial	80.1	47.4	(32.7)	-40.8%	Transfer of retail REIT/fund mgt business to CMA
Australia/Others	299.8	314.5	14.7	4.9%	Favourable AUD exchange rate, partly offset by lower sales from development projects
<b>Total Revenue</b>	<b>1,078.2</b>	<b>1,561.1</b>	<b>482.9</b>	<b>44.8%</b>	



Financials

# EBIT by SBU – 1H2010

S\$ Million	1H	1H	Better/(Worse)		Remarks
	2009	2010	Variance		
CapitaLand Residential Singapore	77.8	232.2	154.4	198.4%	Higher revenue and better margins
CapitaLand China	291.5	397.8	106.3	36.5%	Higher fair value gains, divestment gains and share of associates' results
CapitaLand Commercial	(260.0)	64.3	324.3	NM	FV gains for investment properties compared to a loss previously, absence of impairment loss, gain on divestment of Robinson Point and cost savings
CapitaMalls Asia	154.1	232.4	78.3	50.7%	Higher revenue, profit from The Orchard Residences and ION orchard, partially offset by lower FV gains
The Ascott Limited	7.5	49.4	41.9	558.7%	FV gains compared to loss in 2009, higher revenue and lower depreciation, partially offset by lower portfolio gain
CapitaLand Financial	46.8	38.3	(8.5)	-18.2%	Higher share of associates' profit due to write back of impairment losses, offset by loss of contribution from retail REIT/Fund mgt business
Australand / Others	(277.6)	176.4	454.0	-163.5%	Australand benefited from FV gains compared to FV losses previously, absence of impairment losses and better operating margins. Rihan Heights profit recognition. FX gains.
<b>Total EBIT</b>	<b>40.2</b>	<b>1,190.8</b>	<b>1,150.6</b>	<b>NM</b>	



# Asset Matrix 1H2010

<b>\$ Million</b>	<b>S'pore</b>	<b>China</b>	<b>Australia</b>	<b>Other Asia<sup>1</sup></b>	<b>Europe &amp; Others</b>	<b>TOTAL</b>
<b>CL Residential S'pore</b>	2,590	-	-	-	-	<b>2,590</b>
<b>CL China</b>	-	7,549	-	-	-	<b>7,549</b>
<b>CL Commercial</b>	1,808	-	-	818	35	<b>2,661</b>
<b>CapitaMalls Asia</b>	3,372	2,077	-	1,209	-	<b>6,658</b>
<b>The Ascott Limited</b>	1,420	403	203	320	1,003	<b>3,349</b>
<b>CL Financial</b>	103	13	16	60	53	<b>245</b>
<b>Others<sup>2</sup></b>	3,096	22	4,156	185	26	<b>7,485</b>
<b>TOTAL</b>	<b>12,389</b>	<b>10,064</b>	<b>4,375</b>	<b>2,592</b>	<b>1,117</b>	<b>30,537</b>

(1) Excludes Singapore and China. Includes projects in GCC

(2) Includes Corporate office, Australand and Others.



CapitaLand Residential Singapore (CRS)

# Singapore Residential : Stages of Construction Completion<sup>1</sup>

PROJECT	Total Units	Units Launched	Effective Stake %	% Sold	% Completed
				As at June 2010	As at June 2010
<b>Launched in 2007</b>					
The Seafront on Meyer	327	327	100%	97%	99%
The Orchard Residences	175	175	32%	88%	88%
<b>Launched in 2008</b>					
The Wharf Residence	186	186	100%	97%	14%
Latitude	127	127	100%	61%	92%
<b>Launched in 2009</b>					
The Interlace	1,040	590	60%	84%	5%
Urban Suites	165	165	50%	99%	3%

<sup>1</sup> Figures might not correspond with income recognition



## China Residential : Stages of income recognition

PROJECT	Units Launched	Effective Stake %	% Sold <sup>2</sup>	% Completed
			As at Jun 2010	As at Jun 2010
<b>BEIJING</b>				
The Pines	155 <sup>1</sup>	100%	99%	100%
La Capitale	313	100%	80%	100%
Beaufort – Phase 1	467 <sup>1</sup>	50%	100%	8%
<b>CHENGDU</b>				
The Loft	1,109	56%	75%	74%
<b>NINGBO</b>				
Summit Residences: Plot 3	150 <sup>1</sup>	50%	100%	99%
Summit Residences : Plot 4	452 <sup>1</sup>	50%	98%	99%
<b>FOSHAN</b>				
Riverside Ville	350	100%	49%	81%
The Riviera	162	100%	83%	91%
Beau Residences	348	100%	83%	69%

<sup>1</sup> Project fully launched

<sup>2</sup> % sold: units sold (S&P documentation fully completed) against units launched

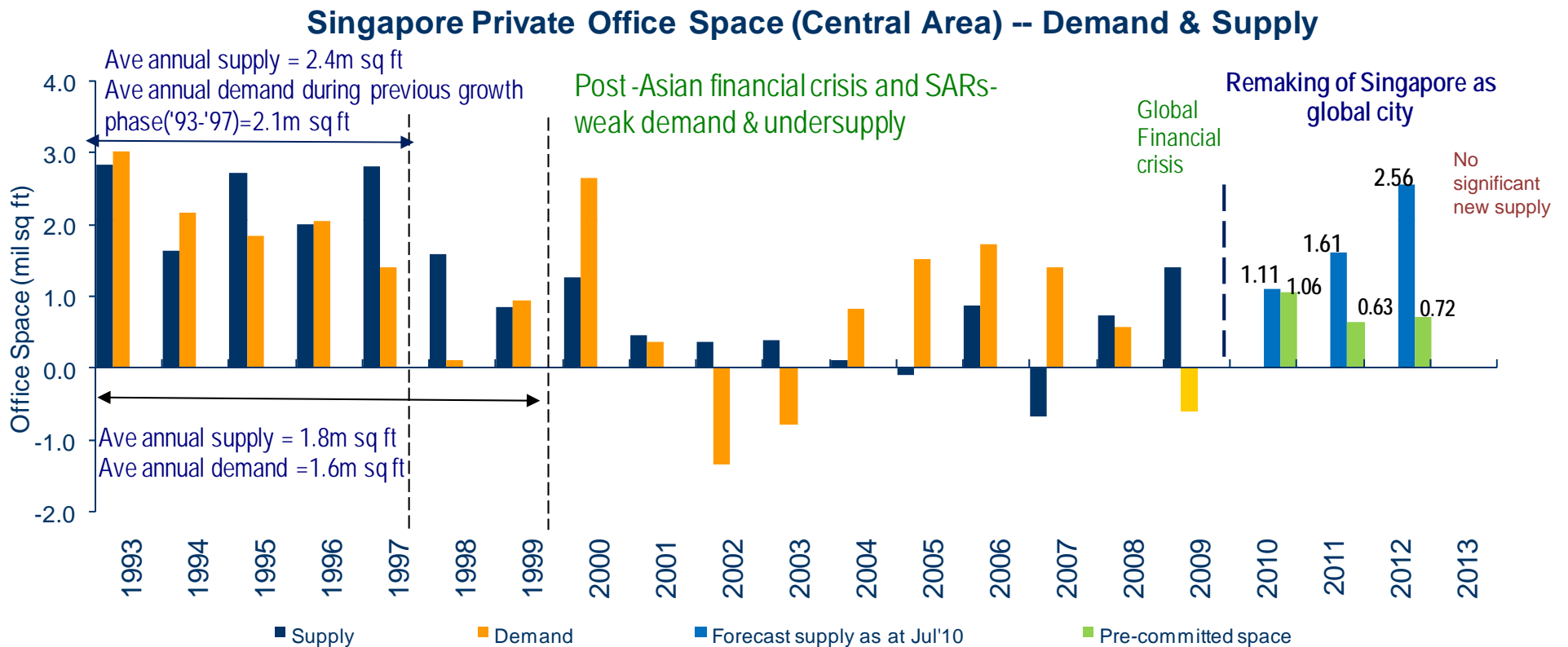
*Ceased to report Luff Egret after announcement of divestment*

*299 units of The Metropolis was launched in Jun 2010, however the S&Ps was not signed at the accounting close. Thus, no revenue was recognised in Jun 2010.*



# 95% of 2010 supply already pre-committed

32% of 2011 and 2012 supply pre-committed



Note:

(1) Central Area comprises 'The Downtown Core', 'Orchard' and 'Rest of Central Area'

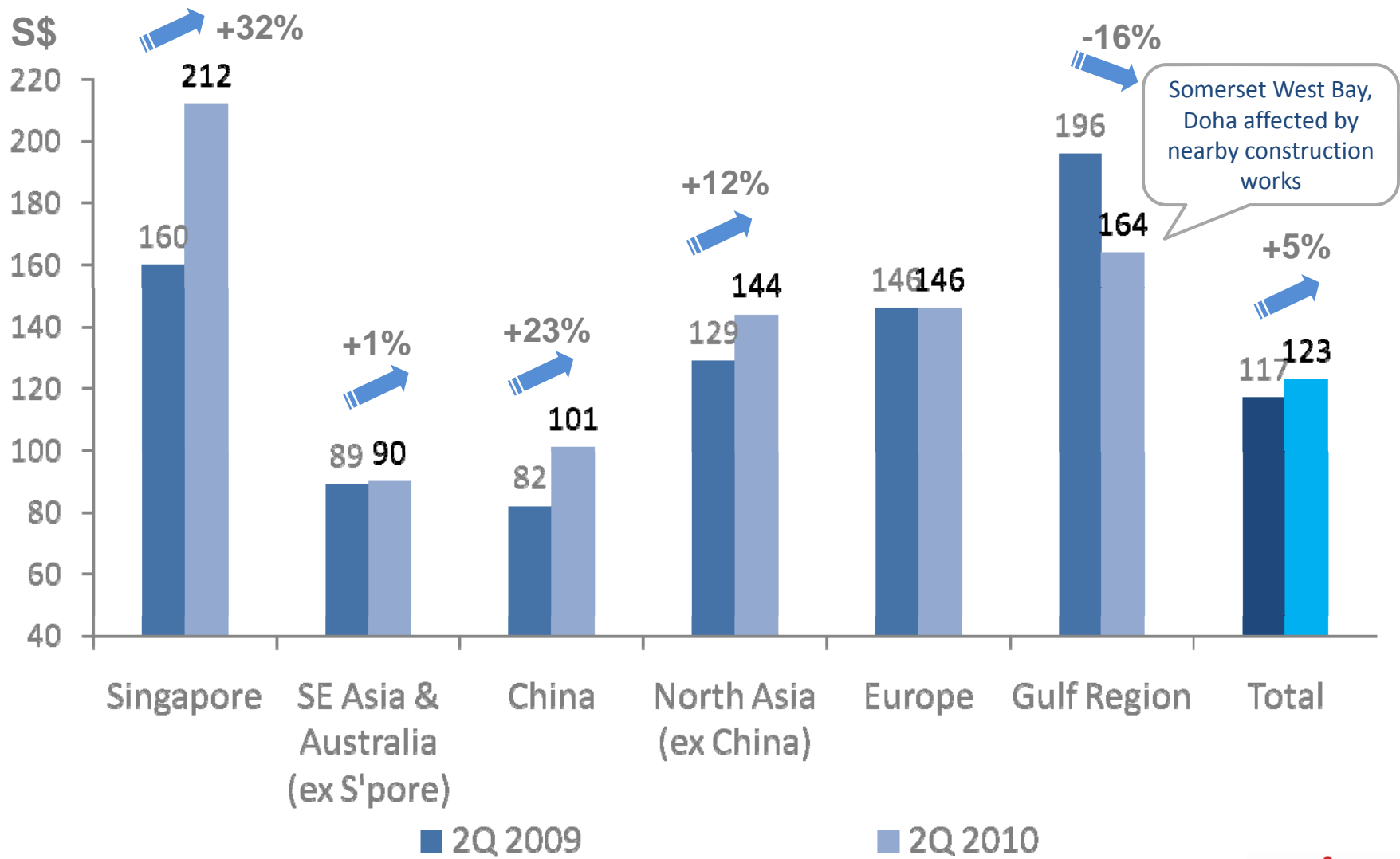
Source: Consensus Compiled from CBRE & JLL ( Jul 10)



The Ascott Limited's Portfolio: 20,397 operational & 6,149 under development (30 Jul2010)

	ART	ASRCF	Owned	Managed	Leased	Total
Singapore	343		300	195	72	910
Indonesia	401			1,181		1,582
Malaysia	0		304	649		953
Philippines	594			137		731
Thailand	0			1,580		1,580
Vietnam	612		206	485		1,303
<b>STH EAST ASIA TOTAL</b>	<b>1,950</b>		<b>810</b>	<b>4,227</b>	<b>72</b>	<b>7,059</b>
China	883	1,973	565	2,836		6,257
Japan	143			284		427
South Korea				422		422
<b>NORTH ASIA TOTAL</b>	<b>1,026</b>	<b>1,973</b>	<b>565</b>	<b>3,542</b>		<b>7,106</b>
India			210	1,188		1,398
<b>SOUTH ASIA TOTAL</b>			<b>210</b>	<b>1,188</b>		<b>1,398</b>
Australia	127		380		377	884
New Zealand						
<b>AUSTRALASIA TOTAL</b>	<b>127</b>		<b>380</b>		<b>377</b>	<b>884</b>
United Kingdom			600		136	736
France-Paris			995	291	513	1,799
France-Outside Paris			678	158	896	1,732
Belgium			323			323
Germany			264			264
Spain			131			131
Russia				150		150
Georgia				66		66
<b>EUROPE TOTAL</b>			<b>2,991</b>	<b>665</b>	<b>1,545</b>	<b>5,201</b>
U.A.E						
Bahrain				318		318
Qatar				200		200
<b>GULF REGION TOTAL</b>				<b>518</b>		<b>518</b>
Kazakhstan				320		320
<b>CENTRAL ASIA TOTAL</b>				<b>320</b>		<b>320</b>
<b>SERVICE APARTMENTS</b>	<b>3,103</b>	<b>1,973</b>	<b>4,956</b>	<b>10,460</b>	<b>1,994</b>	<b>22,486</b>
Corporate Leasing	760			3,230	70	4,060
<b>CORP LEASING TOTAL</b>						<b>4,060</b>
<b>GRAND TOTAL</b>	<b>3,863</b>	<b>1,973</b>	<b>4,956</b>	<b>13,690</b>	<b>2,064</b>	<b>26,546</b>

*The Ascott Limited*  
**Serviced Residence**  
**2Q 2010 RevPAU Performance**

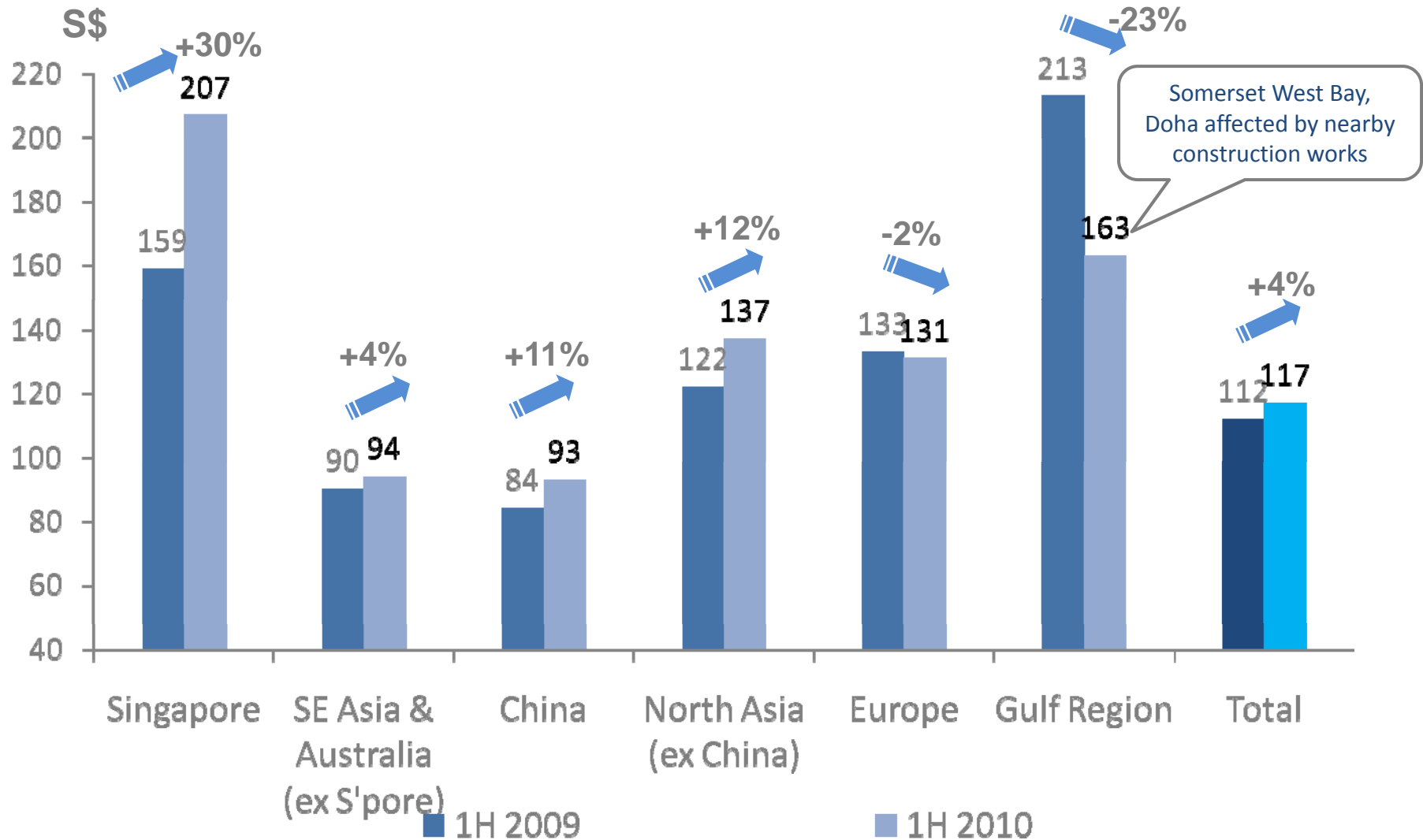


System-wide, same-store— Numbers include all serviced residences owned, leased and managed  
 REVPAU – Revenue per available unit  
 Foreign currencies are converted to S\$ at respective period's average rates





The Ascott Limited  
**Serviced Residence**  
**1H 2010 RevPAU Performance**



System-wide, same-store – Numbers include all serviced residences owned, leased and managed  
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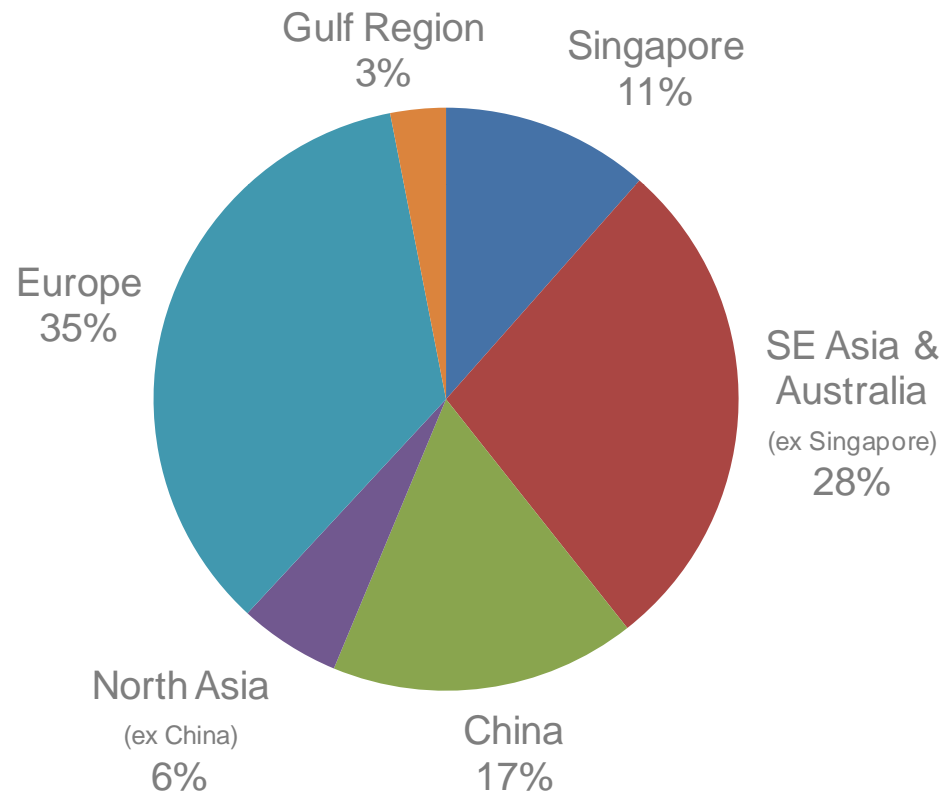




The Ascott Limited

## YTD June 2010 Revenue Contribution - By Geographical Segment

YTD June 2010 System-wide Revenue = S\$354.1 million



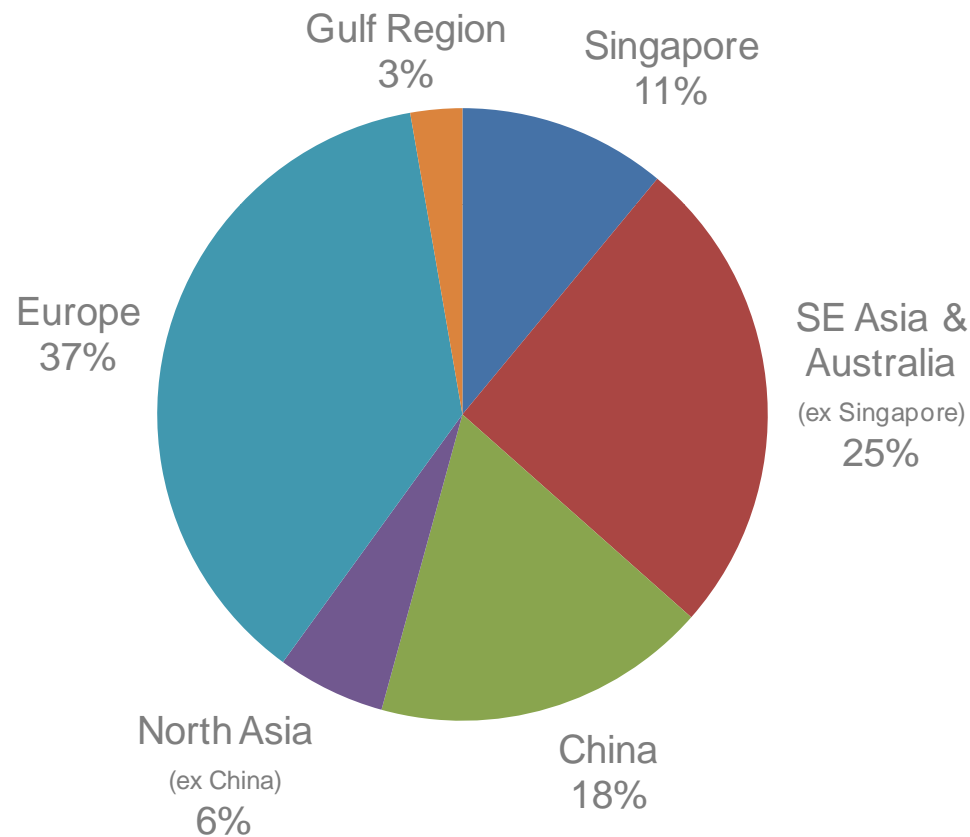
System-wide – Numbers include all serviced residences owned, leased and managed



The Ascott Limited

## 2Q 2010 Revenue Contribution - By Geographical Segment

2Q 2010 System-wide Revenue = S\$190.1 million



System-wide – Numbers include all serviced residences owned, leased and managed